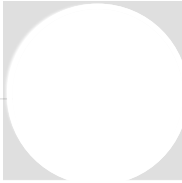


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Carlos Smiley • 3rd

Chief, Office of Acquisition Services (OAS) Emergency Operations and  
Noncommunicable Diseases Branch, CDC  
Centers for Disease Control and Prevention • Florida Institute of Technology  
Greater Atlanta Area • 129 

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Worked in both the public and private sectors in the field of Procurement, Grants, Contracts and Acquisition since 1984 - Present. Provided procurement and acquisition strategies and leadership in the areas of:

- 1) Major Weapon and Helicopter Systems - DOD, St Louis, MO
- 2) Subcontract Manager and Minority Business Development Coordinator - Amoco Polymers, Alpharetta, GA
- 3) Consultant/ Training Instructor - Smiley Group, Inc., Atlanta, GA
- 4) Next Generation Spacecraft - NASA, MSFC, Huntsville, AL
- 5) Domestic and International Public Health Programs - CDC, Atlanta, GA

Career highlights include:

- International procurement management of PEPFAR, Ebola and Zika public health acquisition strategies.
- Developed course materials and taught course on " How to Do Business with he United States Federal Government".
- Delivered this training four (4) continents around the world.

Career positions are/were as follows:

DOD Army Aviation Systems Command, St Louis, MO 1984 - 1990

Amoco Oil Company, Atlanta, GA 1990 - 1995

Independent Consultant, Atlanta, GA 1994 - 1995  
(Developed award winning training Seminar entitled  
"How to Obtain and Maintain Government Contracts"

Calhoun College, Instructor, Huntsville, AL 1996 - 1999

NASA, Marshall Space Flight Center, Huntsville, AL 1995 - 2002

Centers For Disease Control and Prevention (CDC), Atlanta, GA 2002 - Present

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**Demetrius Kittrell, MBA • 3rd**  
Contract Specialist at The Department of Veterans Affairs



**Lauren Peel • 3rd**  
Contracting Officer at Centers for Disease Control and Prevention



**Candice Simmons**  
Contract Specialist at Centers for Disease Control and Prevention



**Jeffrey Napier • 3rd**  
Director, Office of Acquisition Services, Centers for Disease Control and Prevention



**Jennifer Bornemann • 3rd**  
Commander, United States Public Health Service



**Carol Thompson • 3rd**  
Area Director, Government Contracting at U.S. Small Business Administration



**Kristopher Lemaster • 3rd**  
Lead Contract Specialist - Contracting Officer at Centers for Disease Control and Prevention

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We're pleased to announce our scholarship for advancing professionals to attend the NCMA HQ Government Contract Management Symposium at the beginning of next month. Travel,  
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Experience

Chief, Office of Acquisition Services (OAS) - Emergency Operations and  
Noncommunicable Diseases

Centers for Disease Control and Prevention

Sep 2002 – Present • 15 yrs 3 mos  
Atlanta, GA

Began my professional career with the Department of Defense (DOD) in St Louis, MO via the Army Material Command (AMC) Internship Program, while there, served as Contracting Officer for the transition of the AH-64 (Apache) helicopter from the research and development (R&D) phase to full scale development. Also served as a lead contract specialist for spare and repair parts for the Bell Helicopter program. In 1990, left the federal sector and went to work for Amoco Polymers Company in the Alpharetta, GA office. There, served as Contracts Manager, Subcontract Manager, and Minority Business Development Coordinator. Highlights of my career there were that I increased minority business participation by over 50%. Also served as lead contract negotiator on behalf of Amoco in the termination settlement agreement with the US Govt in which Amoco received a \$1.5M settlement. Also in 1994, as owner of The Smiley Group, LLC., developed an award winning seminar entitled, "How to Obtain and Maintain Govt Contracts".

In 1995, returned to the federal sector with NASA Space Flight Center, Huntsville, AL. Served as Branch Chief for the Simplified Acquisitions, and later served as lead negotiator for the next generation spacecraft, the X-33 and the X-37. In 2002, moved back to Atlanta and accepted a position with the Centers for Disease Control and Prevention (CDC). Serving in progressively responsible positions to include Contracts and Grants Team Lead and currently as Branch Chief for all Emergency Operations and Noncommunicable Disease Programs within the Office of Acquisition Services (OAS). I have travelled the world as a trainer on behalf of the CDC and US Government business contracting opportunities.

Contracting Officer

NASA - National Aeronautics and Space Administration  
May 1995 – Sep 2002 • 7 yrs 5 mos  
Huntsville, AL

Instructor

Calhoun Community College  
Feb 1999 – Jan 2000 • 1 yr  
Decatur, AL

Independent Consultant

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**The Smiley Group, LLC**

May 1994 – May 1995 • 1 yr 1 mo  
Greater Atlanta Area

**Skills and Expertise**

Assisted companies that are interested in competing for contracts within the Federal Government.  
This support includes:

Acquisition Planning and Strategy  
RFP Review & Interpretation  
Proposal Preparation Assistance  
Insight into the Government Proposal Evaluation & Selection Process  
Proposal Review Team Participation (Pink and Red)  
Cost Proposal Strategy and Preparation  
Contract Negotiations

**Experience with these Acquisition Types**

- Major Systems Hardware Contracts
- Support Services Contracts
- A&E Construction Contracts
- Grants
- Cooperative Agreements

**Experience with these Contract Types**

- Cost Plus Award Fee Contracts
- Cost Plus Fixed Fee Contracts
- Incentive Fee Contracts
- Fixed Price Incentive Contracts
- Fixed Price Contracts

**Contract Manager/ Minority Business Development Coordinator**

Amoco Oil Company

Sep 1990 – May 1995 • 4 yrs 9 mos  
Alpharetta, GA

[See more positions](#) ▾

**Education****Florida Institute of Technology**

Master of Business Administration (MBA), Purchasing, Procurement/Acquisitions and  
Contracts Management  
1996 – 1998

**University of Alabama at Birmingham**

Bachelor of Arts (B.A.), Business/Corporate Communications  
1980 – 1983

Activities and Societies: Alpha Phi Alpha, Iota Nu Chapter - University of Alabama  
Birmingham - 1980

**Volunteer Experience****President 2014-2016 Program Year**

National Contract Management Association (NCMA) Atlanta Chapter

Jul 2014 – Jun 2016 • 2 yrs

Education

NCMA is the worlds leading professional resource for those in the field of contract management.  
We are dedicated to the professional growth and educational advancement of procurement and  
acquisition personnel worldwide.

