

## REAL ESTATE QUARTERLY

## Top 20 metro-area office leases

Q3 2017

TENANT	SQUARE FEET	BUILDING ADDRESS	BROKERAGE(S) <sup>1</sup>	LEASE TYPE
1 Western Union Co.	249,552	7001 E. Belleview Ave., Denver	Avison Young/Cushman & Wakefield	New
2 Travelers	120,465	10825 E. Geddes Ave., Centennial	JLL	New
3 Epsilon	68,155	11030 Circle Point Rd., Westminster	Cushman & Wakefield	New
4 Molecular Products	63,030	633 CTC Blvd., Louisville	JLL	New
5 Polycom	61,984	1765 W. 121st Ave., Westminster	Cushman & Wakefield/Felton Properties	Renewal
6 Alteryx	54,232	12303 Airport Way, Broomfield	Cushman & Wakefield/Newmark Knight Frank	New
7 Charter Communications	48,206	6380 S. Fiddlers Green Cir., Greenwood Village	Cushman & Wakefield	Extension
8 Vertafore Inc.	46,802	999 18th St., Denver	CBRE Inc.	Expansion
9 ATF	39,873	950 17th St., Denver	JLL	Extension
10 Entercom	36,556	4700 S. Syracuse Pkwy., Denver	Cushman & Wakefield/Transwestern	Renewal
11 Zoom Video Communications	30,502	7601 Technology Way, Denver	CBRE Inc./Cushman & Wakefield	New
12 Regus - Spaces	29,891	8181 Arista Pl., Broomfield	JLL	New
13 Qdoba	27,811	7244 Bonfils Ln., Lakewood	Cushman & Wakefield	New
14 Charter Communications	27,674	6465 S. Greenwood Plaza Blvd., Centennial	Cresa Denver/Cushman & Wakefield	New
15 QEP	26,893	1050 17th St., Denver	Cushman & Wakefield/JLL	Renewal
16 Anton Collins Mitchell	26,479	303 E. 17th Ave., Denver	JLL	Extension
17 Cisco Systems Inc.	25,944	9155 E. Nichols Ave., Centennial	JLL	Extension
18 NetApp	25,523	5400 Airport Blvd., Boulder	JLL	Sublease
19 Scaled Agile	25,523	5400 Airport Blvd., Boulder	JLL	New
20 Gates Corp.	25,308	1144 15th St., Denver	CBRE Inc./JLL	New

## Top 20 metro-area retail leases

Q3 2017

TENANT	SQUARE FEET	BUILDING ADDRESS	BROKERAGE(S) <sup>1</sup>	LEASE TYPE
1 Vasa Fitness	57,500	100th Ave. & Wadsworth Blvd., Westminster	David Hicks & Lampert Brokerage LLC	New
2 Hobby Lobby	55,344	1345 New Beal St., Castle Rock	David Hicks & Lampert Brokerage LLC	New
3 Spirit Halloween	32,000	Northglenn Marketplace, Northglenn	SullivanHayes Brokerage Co. LLC	New
4 Office Depot	30,163	10650 Melody Dr., Northglenn	David Hicks & Lampert Brokerages LLC/SullivanHayes Brokerage	New
5 Best Buy	30,000	Parker & Twenty Mile Rd., Parker	Legend Partners LLP	Renewal
6 TJ Maxx	28,000	8555 W. Belleview Ave., Littleton	CBRE Inc.	Renewal
7 Lucky's Market	26,900	38th Ave. & Wadsworth Blvd., Wheat Ridge	David Hicks & Lampert Brokerages LLC/Quaderant Properties	New
8 Arby's	25,000	W. 104th Ave. and Huron St., Northglenn	Evergreen Realestate/Legend Partners LLP	New
9 Nordstrom Rack	25,000	14697 Delaware St., Broomfield	David Hicks & Lampert Brokerages LLC/Northwest Retail Partners	New
10 Starbuck's	23,004	12700 E. Colfax Ave., Aurora	Legend Partners LLP	New
11 Ross Dress For Less	22,000	1345 New Beal St., Castle Rock	David Hicks & Lampert Brokerages LLC/SullivanHayes Brokerage	New
12 dd's Discounts	20,306	Jewell Ave. & Wadsworth Blvd., Lakewood	SullivanHayes Brokerage Co. LLC	New
13 Petsmart	20,087	Prairie Center, Brighton	SullivanHayes Brokerage Co. LLC	Renewal
14 Kellogg Sports Performance	15,027	700 Ninth Ave., Longmont	Avison Young/Boom Properties	New
15 Dollar Tree	11,212	9210 Sheridan Blvd., Westminster	Legend Partners LLP/McCormick Equities	New
16 Kinder Care	10,555	4981 Metzler Way, Castle Rock	Crosbie Real Estate Group	NA
17 Spirit Halloween	10,270	4750 W. 120th Ave., Westminster	Colliers International	New
18 Kidspac Inc.	9,650	6805 W. 88th Ave., Westminster	David Hicks & Lampert Brokerages LLC/SullivanHayes Brokerage	New
19 Snobaun	9,445	6991 S. Vine Ct., Centennial	Alberta Development/David Hicks & Lampert Brokerages	New
20 4 Wheel Parts	8,996	4130 Federal Blvd., Sheridan	SullivanHayes Brokerage Co. LLC	New

1. Brokerage firms are listed alphabetically



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Top 20 metro-area industrial leases

Q3 2017

TENANT	SQUARE FEET	BUILDING ADDRESS	BROKERAGE(S) <sup>1</sup>	LEASE TYPE
1 Graybar Electric Co. Inc.	238,194	480 E. 55th Ave., Denver	CBRE Inc./Newmark Knight Frank	New
2 WESCO Distribution Inc.	135,626	11198 E. 45th Ave., Denver	Colliers International/JLL	New
3 Redline Express LLC	124,800	4201 Oneida St., Denver	Cushman & Wakefield	Relocation
4 Edgeconnex Holdings LLC	115,500	8535 Highfield, Englewood	CBRE Inc.	New
5 McKesson	105,432	5301 Peoria St., Denver	CBRE Inc.	Renewal
6 Elliot Auto Supply Co. Inc.	96,545	2460 Airport Blvd., Aurora	CBRE Inc.	New
7 Mycotechnology Inc.	86,384	18250 E. 40th Ave., Aurora	CBRE Inc./Pauls Corp.	New
8 Old West Mattress Co.	85,604	18300 E. 28th Ave., Aurora	CBRE Inc./Stream Realty	New
9 Mile High Appliance	82,629	601 E. 64th Ave., Denver	CBRE Inc./Surety Realty	New
10 ViaSat Inc.	68,258	360 Inverness Dr. S., Englewood	Colliers International	Expansion
11 Colorado Quality Products	66,961	14401 E. 33rd Pl., Aurora	Cushman & Wakefield/JLL	New
12 Charter Communications	66,000	14150 Grasslands Dr., Englewood	CBRE Inc./Cushman & Wakefield	New
13 Freelance Enterprises LLC	65,126	5151 Bannock St., Denver	CBRE Inc./Cushman & Wakefield	New
14 RoadSafe Traffic Systems	56,147	6260 Downing St., Denver	Cushman & Wakefield	Extension
15 CareTek Inc.	54,624	5050 Moline St., Denver	Colliers International	New
16 Lansing Building Products	52,547	480 E. 55th Ave., Denver	JLL/Newmark Knight Frank	New
17 Puregas LLC	49,215	226 Commerce St., Broomfield	Colliers International/Freeman Property Advisors	Expansion
18 Classic Wines	48,550	6489 E. 39th Ave., Denver	Cushman & Wakefield	Renewal
19 Wayfair LLC	44,160	12601 E. 33rd Ave., Aurora	CBRE Inc./Colliers International	New
20 Distribution International Southwest	41,775	3950 Nome St., Denver	CBRE Inc./Colorado Commercial	Renewal

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Top metro-area industrial brokers

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BROKER	SQ FT	COMPANY
1 Jim Bolt/Mike Camp/Bill Thompson	577,661	CBRE Inc.
2 Todd Witty	518,615	CBRE Inc.
3 Doug Viseur	505,884	CBRE Inc.
4 Tyler Carner/Jeremy Ballenger/Kyle McClure	393,974	CBRE Inc.
5 Mike Wafer	365,337	Newmark Knight Frank
6 Michael Wafer Jr.	328,287	Newmark Knight Frank
7 Tim D'Angelo	325,977	Newmark Knight Frank
8 T.J. Smith	321,577	Colliers International
9 Mitchell Zatz	264,806	JLL
10 Carmon Hicks	260,982	JLL

Top metro-area office brokers

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BROKER	SQ FT	COMPANY
1 Todd Wheeler/Steve Billigmeier	342,902	Cushman & Wakefield
2 Ryan Stout/Nate Bradley/Zach Williams	333,459	Cushman & Wakefield
3 C. Phenicie/B. Harris/A. Berry/R. Knisely/H. Barnett/L. Leonard	311,903	CBRE Inc.
4 M. Rooks/D. McGowan/T. Bourdelais	254,606	JLL
5 Alec Wynne	249,552	Avison Young
6 Bob Whittelsey	240,195	Colliers International
7 L. Diamond/T. Ritchie/T. Papazian/D. Bakke/M. Fontenot	235,524	CBRE Inc.
8 Michael Crane/Andrew Ross/James Roupp	200,980	JLL
9 Eric Brynestad/Ken Gooden/Lindsay Brown	196,509	JLL
10 M. Bradley/S. Castaneda/J. Marold/L. Gilbert	188,555	CBRE Inc.

Top metro-area sales brokers

Q3 2017

BROKER	SALES TOTAL	COMPANY
1 D. Andrews/J. Hawks/T. Hunt/S. Ozment	\$479,219,700	ARA Newmark
2 Jeff Haag/Jordan Robbins/Anna Stevens	\$437,800,000	HFF LP
3 Mike Winn/Tim Richey	\$235,099,512	CBRE Inc.
4 Bradley Lyons/Matthew Henrichs	\$153,420,000	CBRE Inc.
5 David Martin/Pamela Koster	\$148,750,000	Moran & Co.
6 D. Woodward/D. Potarf/M. Barnett/J. Young	\$142,200,000	CBRE Inc.
7 Kevin McKenna/Saul Levy	\$120,995,000	ARA Newmark
8 JB Hochman/Justin Brockman	\$57,485,500	Pinnacle Real Estate Advisors
9 Mike Kboundi/Jim Capecelatro	\$52,940,896	Cushman & Wakefield
10 Justin Hunt/Andrew Hellman	\$52,600,000	ARA Newmark

Top metro-area retail brokers

Q3 2017

BROKER	SQ FT	COMPANY
1 Phil Hicks	203,400	David Hicks & Lampert Brokerage
2 Scott Crosbie/Forest Hunt	159,684	Crosbie Real Estate Group LLC
3 Brian Shorter	119,845	SullivanHayes Brokerage Co.
4 Courtney Key	101,738	SullivanHayes Brokerage Co.
5 Kyle Underwood	92,336	Legend Partners LLP
6 Scott Hagan	86,967	David Hicks & Lampert Brokerage
7 Bryan Slaughter	86,369	SullivanHayes Brokerage Co.
8 Andrew Fox	73,911	David Hicks & Lampert Brokerage
9 Jacob Hawkins	73,856	David Hicks & Lampert Brokerage
10 Erik Christopher	69,198	David Hicks & Lampert Brokerage