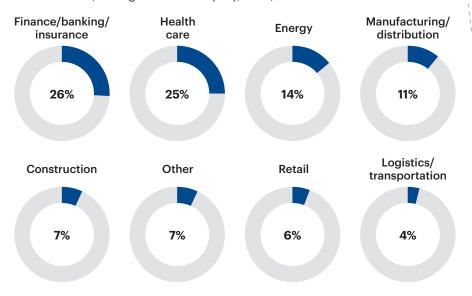
# NBJ 100: Rocket to the top

If you need more proof of Greater Nashville's white-hot economy, check out the growth trajectory of its largest companies. NBJ 100 ranks the region's largest privately held companies by their annual revenue. These firms collectively brought in more than \$36 billion in 2016, an increase of nearly 9 percent from 2015. Those numbers get even higher when you look at their growth in the past three years. The center graphic ranks the NBJ 100 by three-year growth in revenue. Absolute Wireless leads the way with an increase of 265 percent.

## **INDUSTRY GIANTS**

Financial services and insurance companies account for more than a quarter of the total revenue for the region's 100 largest private companies. That includes cell phone insurer Asurion, the region's No. 1 company, with \$7 billion in revenue in 2016.



## Of Nashville's largest private companies combined, about a quarter 250% of their employees are **WHO'S MISSING?** based in Greater Nashville Because 2013 revenue was not Note: Only includes the available, Eastland Construction companies that submitted Inc. and Radiology Alliance are not both a local-area and total included in the three-year growth 200% ranking. Because the year founded is 2013 or after, Premise Health is 150% 69. Hiller Plumbing Heating Cooling & Electrical - 60.1% 92. Parks - 62.1% 80. Churchill Mortgage Corp. - 59.3% · M&A Supply Co. - 0.2% **COLOR KEY: LABEL KEY** 58. Andrews Cadillac/Land Rover Nashville/Jaguar Nashville - 55% Smith Seckman Reid Inc. -**2016 REVENUE** 94. Absolute Wireless - 265% 2. Servpro Industries Inc. - 1.4% \$99M and less 72. TCW Inc. - 52.7% 29. Northwestern Mutual's Nashville Network Office - 2.1% \$100M - \$199M NBJ 100 rank Company 7. Rogers Group Inc. - 50% 74. Batten & Shaw Inc. - 2.2% 60. North American Stamping Group - 49.4% \$200M - \$499M Revenue change from 78. NovaCopy Inc. - 48.3% 2013 to 2016 \$500M - \$999M 51. T.W. Frierson Contractor Inc. - 45.2% \$1B and greater larvest Construction Co. - 44.2% Here are the 10 largest employers among the NBJ 100, ranked by their number of local employees.

\$36,279,465,140

Grand total: The combined revenue for the region's 100 largest private companies





























# 2000s

# Clinic & SurgiCenter

# Murfreesboro Standard

## Hiller Medical Candy Co. Plumbing Express Inc. Holdings Heating Cooling &





# VERTICAL TRAJECTORY

These companies have been among the 10 fastestgrowing private companies in the region multiple times since 2010. Here's a look at their revenue during that time period:

### **ADVANCE FINANCIAL**

98.875

**2010:** \$15.5 million

**2011:** \$26.9 million

2012\*: \$36 million 2013\*: \$51.8 million

**2014\*:** \$74 million

**2016\*:** \$149.4 million

2010 to 2016 2015\*: \$101.1 million

862.3%

increase from

344.6%

increase from

323.1%

## **CORRECT CARE SOLUTIONS**



increase from

2013: \$350 million

### **CUMBERI AND CONSULTING GROUP**

**2010:** \$18.1 million

**2011:** \$27.8 million

**2012\*:** \$36.3 million **2013:** \$40.3 million

**2014:** \$49.4 million

**2015:** \$61.8 million

2016\*: \$80.5 million

## **NPS PHARMACY**

**2010:** \$26 million

**2011:** \$32 million

**2012:** \$36 million

**2013:** \$42 million **2014:** \$55 million

**2015\*:** \$92 million **2016\*:** \$110 million

\*Indicates years they were among the 10 fastest-growing

## A SIGN OF NASHVILLE'S BOOM

More than a quarter of the region's 100 largest private companies have increased their revenue by more than 51 percent in the past three years.

