



Karl W. Newlin

Senior Vice President and Chief Financial Officer
Piedmont Natural Gas

Mr. Newlin joined Piedmont Natural Gas in 2010 to manage Piedmont's strategic planning functions, new business development activities and joint venture investments. In November 2011, Mr. Newlin was appointed to the position of chief financial officer, assuming responsibility for Piedmont's accounting, controller, finance, treasurer, investor relations, risk insurance, credit policy, risk management and state regulatory affairs areas.

Mr. Newlin previously served as Managing Director, Investment Banking with Merrill Lynch & Co. in its New York and Los Angeles offices. He has extensive experience in the energy industry leading teams in corporate financings and business transactions for natural gas distribution and midstream companies, electric utilities, independent power producers and clean energy companies. He serves on the board of the Arts & Science Council, a public-private partnership which advocates for the arts, science, history and heritage in Charlotte and Mecklenburg County.

Mr. Newlin is a Chartered Financial Analyst (CFA), and he earned his Bachelor of Business Administration degree from Southern Methodist University and his MBA from UCLA Anderson School of Management.