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[www.portseattle.org](http://www.portseattle.org)

January 23, 2015

**Docket DOT-OST-2010-0018**

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

*Re: Letters of Support for Delta Air Lines' Seattle-Haneda Service*

Dear Secretary Foxx:

Enclosed please find copies of letters of support for Delta Air Lines to retain its Seattle-Haneda service, hard copies of which were sent by mail directly to your office and which are being filed in the docket.

Included are letters from Washington State's congressional delegation, Mayor of Seattle, and connecting airports who rely on Seattle as their international gateway (see attached list).

Please contact me at [reis.m@portseattle.org](mailto:reis.m@portseattle.org) if you have any questions.

Sincerely,

Mark Reis  
Managing Director  
Seattle-Tacoma International Airport

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs  
Peter Rogoff, Under Secretary for Policy

**Docket DOT-OST-2010-0018**

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Seattle-Haneda**

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1. Washington State Congressional Delegation
2. Mayor, City of Seattle
3. Seattle City Council President
4. King County Executive

**Connecting Airports who rely on Seattle as their International Gateway**

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| 5. Bellingham International Airport   | <i>Bellingham, Washington</i>  |
| 6. Boise Airport                      | <i>Boise, Idaho</i>            |
| 7. Glacier Park International Airport | <i>Kalispell, Montana</i>      |
| 8. Juneau International Airport       | <i>Juneau, Alaska</i>          |
| 9. Missoula International Airport     | <i>Missoula, Montana</i>       |
| 10. Tri-Cities Airport                | <i>Pasco, Washington</i>       |
| 11. Walla Walla Regional Airport      | <i>Walla Walla, Washington</i> |
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**Economic and Trade Organizations**

13. Association of Washington Business
14. Seattle Metropolitan Chamber of Commerce
15. Trade Development Alliance of Greater Seattle
16. Washington Council on International Trade

**Congress of the United States**  
**Washington, DC 20515**

January 21, 2015

The Honorable Anthony Foxx  
Secretary  
U.S. Department of Transportation  
1200 New Jersey Ave., SE  
Washington, DC 20590

Dear Secretary Foxx:

We are writing to respectfully request that the Department of Transportation allow Seattle to retain its only direct flight to Haneda Airport in Tokyo, Japan.

We are deeply concerned that the Department may decide to reallocate Seattle's service to Haneda to another U.S. city. We strongly oppose eliminating Washington state's only direct flight with service to Haneda, and we believe it is in the public interest to keep the Seattle-Haneda service intact.

Seattle is home to eight Fortune 500 companies from a wide range of industries, including aerospace, technology, retail, and e-commerce, as well as a number of travel-related businesses. In addition, Seattle is home to the eighth busiest U.S. seaport, largely driven by trade with Asia. The Seattle-Haneda flight is critical to these industries and to local tourism.

In 2013, the Department rightly determined that the best use of this slot was for service to and from Seattle because it would provide the first nonstop Haneda service on a significant mainland U.S.-Tokyo route that currently lacked service. Service from Seattle also provides a number of western cities with their first one-stop connecting opportunity to Haneda. Additionally, other cities or states that the Department may be considering already have multiple direct flights to Haneda.

We believe that Seattle continues to be the best use of this valuable slot, and we hope the Department will allow Washington to retain its only direct service to Haneda.

Sincerely,



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Patty Murray  
United States Senator



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Maria Cantwell  
United States Senator



Rick Larsen  
Member of Congress



Jim McDermott  
Member of Congress



Adam Smith  
Member of Congress



Cathy McMorris Rodgers  
Member of Congress



Dave Reichert  
Member of Congress



Jayne Herrera Beutler  
Member of Congress



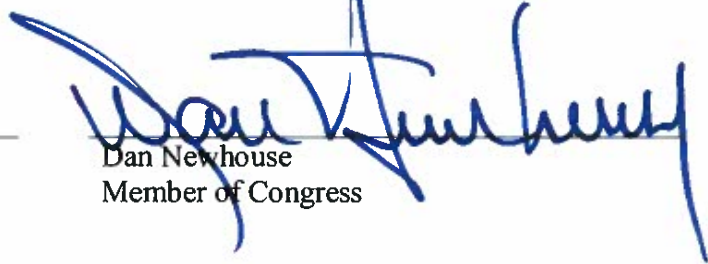
Suzan DelBene  
Member of Congress



Denny Heck  
Member of Congress



Derek Kilmer  
Member of Congress



Dan Newhouse  
Member of Congress



**City of Seattle**  
Edward B. Murray  
Mayor

January 21, 2015

The Honorable Anthony Foxx  
Secretary  
U.S. Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20520

Dear Secretary Foxx:

As Mayor of Seattle, I write to request that the Department allow Seattle-Tacoma International Airport to keep its only direct flight to Haneda Airport in Tokyo, Japan.

As you know, the Department recently received a request to reallocate Seattle's service to Haneda to another U.S. city. (Docket-DOT-OST-2010-0018). It would be contrary to the public interest to move Washington State's only direct flight to Haneda to another city which already enjoys the valuable Haneda service.

Seattle and Japan have a long history as key trading partners, and Tokyo remains Seattle's top international destination.

Collectively, the Seattle and Tacoma ports form the nation's 3rd largest marine cargo load center, due largely to trade with Asia. Seattle-Tacoma International Airport is also a major air-cargo hub for our region. Seattle is home to eight Fortune 500 companies ranging from aerospace, technology to retail, e-commerce and travel-related businesses.

The number of domestic and international flights will continue to increase in and out of Seattle because of the city's diverse corporate base, strong economy, favorable geography, and focus on international trade. The air transport between Haneda and Seattle is critical to our expansion of trade between Seattle and Asia.

Delta Airlines is demonstrating its long-term commitment to this region by moving its Asian hub to Seattle-Tacoma International Airport, more than doubling its employment in our region to nearly 3,000. Since 2013, Delta's flights from Sea-Tacoma International Airport also doubled to nearly 100 peak-day departures.

Office of the Mayor  
Seattle City Hall, 7<sup>th</sup> Floor  
600 Fourth Avenue  
PO Box 94749  
Seattle, Washington 98124-4749

Tel (206) 684-4000  
Fax: (206) 684-5360  
Hearing Impaired use the Washington Relay Service (7-1-1)  
[www.seattle.gov/mayor](http://www.seattle.gov/mayor)

In 2013, the Department rightly believed that the best of use of this slot was Seattle because it would provide the first nonstop Haneda service on a significant mainland U.S.-Tokyo route that lacked service to that city. The Haneda connection also provides a number of western cities with their first one-stop connecting opportunity to Haneda. Other cities or states requesting the Haneda slot already have multiple direct flights to Haneda.

We hope the Department will allow Washington to keep its only direct service to Haneda.

Thank you for your consideration of our concerns.

Sincerely,

A handwritten signature in black ink, appearing to read "E. B. Murray". The signature is fluid and cursive, with a prominent flourish at the end.

Mayor Edward B. Murray  
City of Seattle



# Seattle City Council

January 21, 2015

The Honorable Anthony Foxx  
Secretary  
U.S. Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20520

Dear Secretary Foxx:

I am writing to request that the Department allow Seattle-Tacoma International Airport to keep its only direct flight to Haneda Airport in Tokyo, Japan.

The Department is considering a request to reallocate Seattle's service to Haneda to another U.S. city. (Docket-DOT-OST-2010-0018). It would be contrary to the public interest to move Washington State's only direct flight to Haneda to another city which already enjoys the valuable Haneda service.

Seattle-Tacoma International Airport is the fastest growing airport on the West Coast, reflecting the Seattle region's rapid business expansion. Seattle has a long and distinguished history with Japan as a key trading partner, and Tokyo remains Seattle's top international destination.

The Seattle and Tacoma ports together form the nation's 3<sup>rd</sup> largest marine cargo load center, driven by trade with Asia. Sea-Tac Airport is also a major air-cargo hub for our region. Our region is home to eight Fortune 500 companies from a wide range of industries including aerospace, technology, retail, and e-commerce, as well as a number of travel-related businesses.

The number of domestic and international flights will continue to increase to Seattle because of the city's diverse corporate base, strong economy, favorable geography, and focus on international trade. Our flight to Haneda will continue to benefit from the increased flying to Seattle and is critical to our efforts to expand trade between Seattle and Asia. Delta is committed to making this flight a success year-round.

In 2013, the Department rightly believed that the best of use of this slot was Seattle because it would provide the first nonstop Haneda service on a significant mainland U.S.-Tokyo route that lacked service to that city. The Haneda connection also provides a number of western cities with their first one-stop connecting opportunity to Haneda. Other cities or states requesting the Haneda slot already have multiple direct flights to Haneda.

We hope the Department will allow Washington to keep its only direct service to Haneda.

Thank you for your consideration of our concerns.

Sincerely,

A handwritten signature in black ink, appearing to read "TBurgess".

Tim Burgess  
President

City Hall, 600 Fourth Avenue, Floor 2, PO Box 34025, Seattle, WA 98124-4025  
(206) 684-8888, Fax: (206) 684-8587, TTY: (206) 233-0025,

E-Mail Address: [council@seattle.gov](mailto:council@seattle.gov) Internet Address: <http://www.cityofseattle.net/council>  
An EEO employer. Accommodations for people with disabilities provided upon request.



## King County

### **Dow Constantine**

King County Executive

401 Fifth Avenue, Suite 800  
Seattle, WA 98104-1818

**206-263-9600** Fax 206-296-0194

TTY Relay: 711

[www.kingcounty.gov](http://www.kingcounty.gov)

January 21, 2015

The Honorable Anthony Foxx  
Secretary  
U.S. Department of Transportation  
1200 New Jersey Ave. SE  
Washington, DC 20520

Dear Secretary Foxx:

I am writing to request that the Department allow Seattle-Tacoma International Airport to keep its only direct flight to Haneda Airport in Tokyo, Japan.

The Department is considering a request to reallocate Seattle's service to Haneda to another U.S. city (Docket-DOT-OST-2010-0018). It would be contrary to the public interest to move Washington State's only direct flight to Haneda to another city which already enjoys the valuable Haneda service.

Seattle-Tacoma International Airport is the fastest-growing airport on the West Coast, reflecting the Seattle region's rapid business expansion. King County has a long and distinguished history with Japan as a key trading partner, and Tokyo remains Seattle's top international destination.

The Seattle and Tacoma ports together form the nation's third largest marine cargo load center, driven by trade with Asia. Sea-Tac Airport is also a major air cargo hub for our region. Our region is home to eight Fortune 500 companies from a wide range of industries, including aerospace, technology, retail, and e-commerce, as well as many travel-related businesses.

The number of domestic and international flights will continue to increase to Seattle because of the city's diverse corporate base, strong economy, favorable geography, and focus on international trade. Our flight to Haneda will continue to benefit from the increased passenger air traffic to Seattle and is critical to our efforts to expand trade between Seattle and Asia. Delta is committed to making this flight a success year-round.



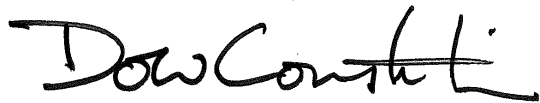
The Honorable Anthony Foxx  
January 21, 2015  
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In 2013, the Department rightly believed that the best use of this slot was to assign it to Seattle because it would provide the first nonstop Haneda service on a significant mainland U.S.-Tokyo route that lacked service to that city. The Haneda connection also provides a number of western cities with their first one-stop connecting opportunity to Haneda. Other cities or states requesting the Haneda slot already have multiple direct flights to Haneda.

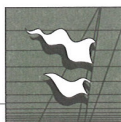
We hope the Department will allow Washington to keep its only direct service to Haneda.

Thank you for your consideration of our concerns.

Sincerely,

A handwritten signature in black ink that reads "Dow Constantine". The signature is written in a cursive, slightly slanted style.

Dow Constantine  
King County Executive



PORT OF BELLINGHAM  
*Washington State*

January 16, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of the Port of Bellingham's International Airport, I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda airport.

Seattle is by far our closest and most convenient gateway to Asia. The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including Bellingham, and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market presence with Japan.

Seattle is a proven and successful gateway to Asia for Bellingham, and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,

DANIEL J. ZENK, C.M., C.A.E.

*Director of Aviation*

Port of Bellingham

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs



**Rebecca Hupp, A.A.E.**  
Airport Director

**BOI**  
**Boise Airport**  
Suite 1000  
3201 Airport Way  
Boise, Idaho 83705-6530

**Phone**  
208/383-3110

**Fax**  
208/343-9667

**TDD/TTY**  
208/424-5609

**Web**  
[www.cityofboise.org](http://www.cityofboise.org)

**Mayor**  
David H. Bieter

**City Council**  
**President**  
Maryanne Jordan

**Council Pro Tem**  
David Eberle

Elaine Clegg  
Lauren McLean  
Ben Quintana  
TJ Thomson

## Boise Airport

January 20, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of Boise Airport, I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda airport.

Seattle is by far our closest and most convenient gateway to Asia. The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including Boise and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market presence with Japan.

Seattle is a proven and successful gateway to Asia for Boise and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,

Rebecca Hupp AAE  
Airport Director

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs





January 20, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of the Flathead Municipal Airport Authority, operators of Glacier Park International Airport in Kalispell, Montana, I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda airport.

Seattle is by far our closest and most convenient gateway to Asia. The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including Kalispell and Northwest Montana, and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market presence with Japan.

Seattle is a proven and successful gateway to Asia for our region, and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,  
FLATHEAD MUNICIPAL AIRPORT AUTHORITY

A handwritten signature in blue ink, appearing to read "C. Martin", is written over the typed name.

Cindi Martin, C.M.  
Airport Director

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs



1873 Shell Simmons Drive, Ste. 200, Juneau, Alaska 99801 • (907)789-782 • FAX: (907)789-1227

January 20, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of Juneau International Airport (JNU), I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda Airport.

Juneau is a land and water-locked port with air access to only two major cities: Seattle and Anchorage. While Anchorage is slightly closer to Juneau, Seattle is by far our closest and most convenient gateway to Asia (as much as a half day less travel by going through Seattle). The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including Juneau, and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market (seafood market) presence with Japan. I believe this also holds true for other Southeast Alaska communities.

Seattle is a proven and successful gateway to Asia for Juneau, and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,

Patricia deLaBruere  
Airport Manager  
Juneau International Airport

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs





January 21, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of Missoula International Airport, I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda airport.

Seattle is by far our closest and most convenient gateway to Asia. The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including Missoula, and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market presence with Japan.

Seattle is a proven and successful gateway to Asia for Missoula, and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink, appearing to read 'Cris Jensen', with a large, looping flourish at the end.

Cris Jensen, A.A.E.  
Airport Director  
Missoula International Airport

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs

PORT COMMISSION:  
JAMES T. KLINDWORTH  
RONALD P. REIMANN  
JEAN RYCKMAN



RANDY HAYDEN  
EXECUTIVE DIRECTOR  
RONALD L. FORAKER  
DIRECTOR OF AIRPORTS  
BUCK TAFT  
DEPUTY DIRECTOR OF AIRPORTS

January 22, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of the Tri-Cities Airport (Pasco, Kennewick, Richland, WA), I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda airport.

Seattle is by far our closest and most convenient gateway to Asia. The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including the Tri-Cities and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market presence with Japan.

Seattle is a proven and successful gateway to Asia for the Tri-Cities, and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,

Ron Foraker  
Director of Airports

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs



January 20, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of the Walla Walla Regional Airport, I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda airport.

Seattle is by far our closest and most convenient gateway to Asia. The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including Walla Walla, WA, and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market presence with Japan.

Seattle is a proven and successful gateway to Asia for Walla Walla, WA, and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,

Jennifer A. Skoglund  
Airport Manager

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs





## YAKIMA AIR TERMINAL McALLISTER FIELD

2406 W. Washington Ave, Suite B Yakima, Washington 98903 (509) 575-6149 (509) 575-6185 FAX

January 21, 2015

The Honorable Anthony Foxx  
Secretary  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

**Re: Delta Air Lines Seattle-Tokyo Haneda Service  
Docket DOT-OST-2010-0018**

Dear Secretary Foxx:

On behalf of Yakima Air Terminal-McAllister Field, I am writing to express our strong support for Delta Air Lines' retaining the right to operate its flight between Seattle-Tacoma International Airport and Tokyo's Haneda airport.

Seattle is by far our closest and most convenient gateway to Asia. The networks of Delta and other airlines serve a large number of connecting markets throughout the Pacific Northwest, including the City and County of Yakima, and provide superior connections to important business markets in Asia. The strong hub operation that Delta has built in Seattle provides immense benefits to residents of the entire region, and the availability of one-stop service to Tokyo's convenient, in-city airport is important to our community's efforts to stimulate trade and travel with Japan. Allowing Delta to continue to operate this service would be a major benefit for our community and for the local corporations that have a strong market presence with Japan.

Seattle is a proven and successful gateway to Asia for the City and County of Yakima, and I urge you to preserve our optimal connection to Tokyo's Haneda Airport by allowing the Seattle flight to continue.

Thank you for your consideration.

Sincerely,

Robert K. Peterson  
Airport Manager

cc: Susan Kurland, Assistant Secretary for Aviation and International Affairs



Association  
of Washington  
Business

Washington State's Chamber of Commerce

January 22, 2015

The Honorable Anthony Foxx  
Secretary, U.S. Department of Transportation  
1200 New Jersey Avenue S.E.  
Washington, DC 20520

Dear Secretary Foxx:

On behalf of the Association of Washington Business (AWB) and its 8,300 member companies, which employ more than 700,000 in Washington state, I am writing to respectfully request that the Department allow Washington to retain its only direct flight to Haneda Airport in Tokyo, Japan.

As you know, the U.S. Department of Transportation is considering the potential to reallocate Seattle's direct service to Haneda to another U.S. state. The two locations vying to replace Seattle — California and Hawaii — already have ample service to Haneda. In fact, seven out of the eight current Haneda flights to and from the U.S. already go through Hawaii and California.

Japan is a top trading partner to Washington state and our third-largest export market. Tokyo is also Seattle's top international destination. AWB companies have long-standing and strong relationships with Japan, and its residents, businesses and communities. As a trade-dependent state, having service directly between Seattle-Tacoma International Airport and Haneda Airport is important to our member companies as they continue building their business relationships and increasing trade opportunities.

Washington and the nation benefit from the good-paying jobs created in growing industries of aerospace and technology. Our retail and e-commerce sectors are also a growing share of the global economy dependent on tapping existing and emerging markets. Businesses in nearly all industry sectors, particularly on the West Coast, rely on ease of travel abroad.

Air and ocean cargo are dominated by Asian markets, with many of our agricultural, aerospace and technology companies doing extensive business with Japan. And, domestic and

ASSOCIATION OF WASHINGTON BUSINESS  
*Membership Government Affairs Member Services AWB Institute*

T 360.943.1600   ✉ PO Box 658, Olympia, WA 98507-0658  
T 800.521.9325   🏠 1414 Cherry St. SE, Olympia  
F 360.943.5811    [www.awb.org](http://www.awb.org)

Page 2

The Honorable Anthony Foxx

January 22, 2015

international travel will no doubt continue to increase to Seattle because of the diverse corporate base, growing economy, favorable geography to ports and air facilities and the focus on international trade.

To meet this demand, Delta has more than doubled its employment in Washington state to nearly 3,000 employees and has doubled its flights from Seattle-Tacoma International Airport since 2013, providing nearly 100 peak-day departures.

In 2013, the U.S. Department of Transportation rightly believed that the best use of this slot was Seattle because it would provide the first nonstop Haneda service on a significant mainland U.S.-Tokyo route. At the time, there was a lack of service from Western cities connecting to Haneda. As you consider this move to reroute the direct Seattle to Haneda flight to another state, our members hope the Department recognizes the direct economic impact this international flight has to Washington state's economy and that of the nation.

I kindly ask that the Department allow Washington to retain its only direct service to Haneda. Thank you for your consideration.

Sincerely,



Kristofer F. Johnson  
President & CEO



January 14, 2015

The Honorable Anthony Foxx  
Secretary  
U.S. Department of Transportation  
1200 New Jersey Avenue SE  
Washington, DC 20520

Dear Secretary Foxx:

I am writing on behalf of the Seattle Metropolitan Chamber of Commerce to request that the Department allow Seattle-Tacoma International Airport to keep its only direct flight to Haneda Airport in Tokyo, Japan.

The Department is considering a request to reallocate Seattle's service to Haneda to another U.S. city. (Docket-DOT-OST-2010-0018). It would be contrary to the public interest to move Washington state's only direct flight to Haneda to another city that already enjoys the valuable Haneda service.

The Seattle area is in a period of rapid business expansion, which is reflected in Seattle-Tacoma International Airport's status as the fastest growing airport on the West Coast. Trade with Asia is a significant factor in this growth: our region has a long and distinguished history with Japan as a key trading partner, and Tokyo remains Seattle's top international destination.

The number of domestic and international flights will continue to increase to Seattle because of the city's diverse corporate base, strong economy, favorable geography, and focus on international trade. The Seattle-Haneda flight will continue to benefit from this increased travel, and is critical to our efforts to expand trade between Asia and our region. Delta is committed to making this flight a success year-round.

In 2013, the Department rightly believed that the best of use of this slot was Seattle because it would provide the first nonstop Haneda service on a significant mainland U.S.-Tokyo route that lacked service to that city. The connection through Sea-Tac also provides a number of western cities with their first one-stop connecting opportunity to Haneda. Other cities or states requesting the Haneda slot already have multiple direct flights to Haneda.

Thank you for your consideration of our concerns.

Sincerely,

Maud Daudon  
President & CEO

# Trade Development Alliance of Greater Seattle

1301 - 5th Avenue  
Suite 1500  
Seattle, WA 98101 USA  
Phone: 206-389-7301  
Email: [tdags@seattletradealliance.com](mailto:tdags@seattletradealliance.com)  
Website: [www.seattletradealliance.com](http://www.seattletradealliance.com)

Sam Kaplan  
President

The Honorable Anthony Foxx  
Secretary  
U.S. Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20520

Dear Secretary Foxx:

I am writing on behalf of the Trade Development Alliance of Greater Seattle to request that the Department allow Seattle-Tacoma International Airport to keep its only direct flight to Haneda Airport in Tokyo, Japan.

The Department is considering a request to reallocate Seattle's service to Haneda to another U.S. city. (Docket-DOT-OST-2010-0018). It would be contrary to the public interest to move Washington State's only direct flight to Haneda to another city which already enjoys the valuable Haneda service.

Seattle-Tacoma International Airport is the fastest growing airport on the West Coast, reflecting the Seattle region's rapid business expansion. Seattle has a long and distinguished history with Japan as a key trading partner. It is our 3rd largest destination for exports, 2nd largest source of foreign direct investment, and one of our largest sources of international tourists. It is a key market for our economy where 40% of jobs are tied to international trade. And Tokyo remains Seattle's top international destination.

The Seattle and Tacoma ports together form the nation's 3<sup>rd</sup> largest marine cargo load center, driven by trade with Asia. Sea-Tac Airport is also a major air-cargo hub for our region. Seattle is home to eight Fortune 500 companies from a wide range of industries including aerospace, technology, retail, and e-commerce, as well as a number of travel-related businesses.

The number of domestic and international flights will continue to increase to Seattle because of the city's diverse corporate base, strong economy, favorable geography, and focus on international trade. Our flight to Haneda will continue to benefit from the increased flying to Seattle and is critical to our efforts to expand trade between Seattle and Asia. Delta is committed to making this flight a success year-round.

In 2013, the Department rightly believed that the best of use of this slot was Seattle because it would provide the first nonstop Haneda service on a significant mainland U.S. - Tokyo route that lacked service to there. The Haneda connection also provides a number of western cities with their first one-stop connecting opportunity to Haneda. Other cities or states requesting the Haneda slot already have multiple direct flights to Haneda.

We hope the Department will allow Washington to keep its only direct service to Haneda.

Thank you for your consideration of our concerns.

Sincerely,



Sam Kaplan  
President

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Mr. Josh Gaul  
K&L Gates

VICE CHAIR  
Mr. Bill McSherry  
The Boeing Company

TREASURER  
The Honorable Stephanie Wright  
Snohomish County Council

SECRETARY  
The Honorable Clare Petrich  
Port of Tacoma Commission

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Port of Seattle



January 15, 2015

The Honorable Anthony Foxx  
Secretary  
U.S. Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20520

Dear Secretary Foxx:

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We hope the Department will allow Washington to keep its only direct service to Haneda. Thank you for your consideration of our concerns.

Sincerely,

Eric Schinfeld  
President, Washington Council on International Trade

Washington Council on International Trade

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