

# **SPECIAL**REPORT

# **DEFENSE CONTRACTORS**

From construction to food service, a wide range of industries do business with the military in Hawaii.

#### **THE LIST**

The top 25 defense contractors, ranked by contract value.

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|--|--|----------------------------|--------------------------------|----------|--|---|--|
| DEFENSE CONTRA  RANKED BY 2013 LOREM IPSUM  COMPANY NAME / PRES AND ADDRESS OF THE PROPERTY NAME / PROPERTY NA | ACTORS   | 2012 Hamili<br>engineering | 2012 todal<br>posts<br>Millors | Emiliani | Top local necessitive(q)<br>Table<br>Small   | ► CLOSER LOOK   |  |
| AECOM (I)  | 1001 Enloy St., Sir. 1600<br>Herelde, W 96811                                | \$77,714,000               | \$77,714,000                   | 206      | Budy Wino<br>SIF, District General Minager<br>and extend Minager   | \$292M  |  |
| 2 Parsons Brinckerhoff Inc. ①  | 200-521-2011<br>1001 Enhants, Ser. 2000<br>Heroldin, W196211<br>200-511-7094 | \$43,000,000               | \$41,200,000                   | 100      | noly minuti amion con<br>Emild to acti<br>Heart for Manage<br>anad tighteen to con                           | Total combined 20th tutal<br>Hawaii gross billings on<br>The List.                                  |  |
| InSynergy Engineering Inc.   | X30 Feet St. Mad. Soc. 100<br>Hermitolog, 97 942 11<br>800 921 - 1771        | \$14,518,922               | 114,114,112                    | 62       | July Van<br>Problem<br>Juanitingsreggeng san   | \$252M  |  |
| Brown and Caldwell ②     Insurant distribution   | 717 Bules St., Sir. 1000<br>Hershila, H196811<br>808-101-8699                | \$14,500,000               | \$14,100,000                   | 10       | Expressed Makes I<br>UVI, Facility See Manager<br>Fresh and Manager<br>Fresh and Manager                     | Yatal combined 30th gross<br>billings from engineering<br>works on The Sat.                         |  |
| Oceanit ®  | X38 Part St. Mall, Sir-600<br>Heredata, W-96811<br>806-511-3017              | \$11,900,000               | \$11,500,000                   | 160      | Patrick Saldram<br>Frankland & CEO<br>Meanships rank som   | MOST ENGINEERS  |  |
| 6 Ronald N.S. Ho & Associates Inc. (8)   | 2311 N. King Sr., Sin 201<br>Hamilda, H. 196229<br>800 - NO 0177             | \$1,710,000                | \$4,710,000                    | 40       | Seen Septi President, valentierebausen<br>Siesen Selas VP, SA<br>Seren Selas VP, dielasterebausen            | ASCOM 60 Facure Binshafull 25   |  |
| Makai Ocean Engineering (a)  | FO. Sm 1306<br>Salue HI SETIO<br>800-319-9871                                | \$4,711,290                | \$9,679,333                    | 26       | Jose Andreis President; S.S.<br>Outer Kartenan Marterling City<br>shale hartmansimustal com                  | interesponding in 21  |  |
| 8 Belt Collins Hawaii (i)<br>inhalis ser   | 2311 N. King St., Sec. 200<br>Heredola, W. 96829<br>800-121-1381             | \$4,410,000                | \$10,730,000                   | 14       | Michael Svy<br>President<br>minnysitishibiliniga.com   | Renabli N.E. He S. Associates Inc.  Brown and Cabberll 15   |  |
| 9 Yogi Kwong Engineers ®   | 1117 Kepster Bel, Sr. 1400<br>Herstels, H 90214<br>808-9-2-0001              | \$4,179,841                | \$4,234,656                    | 40       | James Keening Principal; SA<br>Earn'd Repl 2: Principal; SA<br>Jeffrey Kalami, Sounciate; SA                 | URE Corp. 16  |  |
| Park Engineering (i)   | 711 Septem Ent., Se 1900<br>Rendula W 96511<br>900 181 6576                  | \$1,000,000                | \$1,800,000                    | н        | Melain Sanuti<br>President<br>manuficipaments som  | Yagi Keung Engineers 16<br>Belt Colles Vennet 13  |  |
| Sea Engineering Inc. (i)   | SELIN Nimite Hays<br>Heredala, W-96E17<br>300-100-3001                       | \$1,600,000                | \$1,400,000                    | 60       | N. Fatrish Box.<br>President<br>proculosassegiosering com  | Character 10 Character and 10 Association inc.  |  |
| Weston Solutions Inc. (i)  | BEI Bobay St., Ser. 2021<br>Remarks, NYSEETI<br>809-279-2900                 | \$1,000,000                | \$18,000,000                   | 24       | David Grillin<br>VP-Pacific Em Operations<br>david grillinsbarchovskriten, som                               | Tracinities<br>Consuling Group Inc.   |  |
| Fukunaga & Associates Inc. ()  | 1917 Kepsteri Bell, Se. 1530<br>Herstels, H 90014<br>808 940-1621            | \$4,990,000                | \$4,990,000                    | 17       | Jan Sidemus<br>Penideni<br>Johkimus Sidemus panginan cum   | Collinar Engineers 10<br>Inc.<br>Fulurospe & Sociation 10   |  |
| Okshara and Associates Inc. (i)  | 200 Kahala Si.<br>Mila, Hil 96720<br>800-961-9527                            | \$4,100,938                | \$4,100,504                    | 24       | Dentil Olahora CED, hiladolahara sem<br>Bruar Myers, President,<br>Brenyensilahara sem                       | Park Engineering 8  |  |
| URS Corp. (I)  | EG Enloy 11, Sr. 100<br>Herolds, W-96E11<br>806-181-1116                     | \$4,200,000                | \$7,100,000                    | 41       | Danes Miles My<br>danes Miles Sen<br>Other Lim My (Miles Sen   | Gray Hang Nojma B. y<br>Anacolates Inc.  Walki Owen y   |  |
| Allana Buick & Bers Inc. (1)   | 707 Schools Sr., Ser. 615<br>Heroldis, 9796811<br>800-518-6115               | \$1,109,115                | NA.                            | м.       | Joseph Higgins,<br>Americale Principal<br>physical debase com  | WIP Head Inc. 6   |  |
| Offman Engineers Inc. ⊕  | EST Fact St. Mall, Ser. 100<br>Hamilda, W-96ETT<br>800-067-0886              | \$1,100,000                | \$4,600,000                    | 19       | Bro Markine<br>Principal<br>AA   | Hamai Engineering 1<br>Group Inc. 1<br>Vanion Estations Inc. 1                                      |  |
| The Limitiaco Consulting Group Inc. (8)  | 1837 Kenisani St.<br>Hembia, W-96817<br>806-086-7790                         | \$1,261,234                | \$1,301,214                    | 29       | John Edidina<br>Principal<br>SA  | Bills Engineering Inc. 4 Bins Engineering & 4 December 1 Inc.                                       |  |
| Mechanical Engineers of Hawaii Corp. ®<br>minorposition con  | 10 S. Berelania, Room (2005)<br>Homolola, W/96811<br>800-121-0981            | \$1,000,000                | NA.                            | 10       | Lauk Owng<br>Penident<br>mehilmehorgeration som  | Cardon TSC Inn. 4   |  |
| Hawaii Engineering Group Inc. @  | 1000 Stohep St., Sin. 2500<br>Heredola, 9790811<br>800-511-3092              | \$1,600,000                | \$2,800,000                    | н        | Atter Ear<br>Femilieni<br>AA   | Star Engineering Inc. 4  After a State & Ster. 3  |  |
| WSP Hawaii Inc. (i)  | 1132 Steleop St., Str. 1850<br>Hermitals, 97-96811<br>800-506-1717           | \$1,600,000                | \$2,800,000                    | 20       | Gree Albana<br>Fresident<br>gene Albanalismpgrasp som  | Machanisal Engineers<br>of Hassel Corp.   |  |
| Gray Hong Nojims & Associates Inc. ()  | 201 Meshari Sr., Sin. 1900<br>Hershila, W-96811<br>806-121-0106              | 13,017.0                   | 12,671,747                     | 12       | Dontel Hong Chairman of the Sound, NA.<br>Michael Regime VP, NA.   | Visa lenney Dainer 1 feasibles inc. 1   |  |
| Wiss Janney Elstner Associates Inc. *  | 1601 Keptides Blod, Ser. 1793<br>Heredole, HI 90214<br>808-540-2728          | \$1,100,000                | \$2,500,000                    |          | Duare Lee Principal, dendarie son<br>Beschard Konselenger Principal & Unit<br>Kanager, bassnelengerstage son | teformation was obtained<br>from firm representatives.<br>teformation on The List                   |  |
| Bow Engineering & Development Inc. ()  | 1953 S. Bevelania St., Pt-3.<br>Hamalala, N. 96526<br>800-961-0851           | \$2,108,260                | \$2,108,260                    | 13       | Millan Saw<br>Freiden<br>Mass übeweginering son  | was supplied by individual<br>companies through<br>questionnaires and could<br>not be independently |  |
| Bills Engineering Inc. ®   | 11347e+19, Mel, Ser 200<br>Hemilde, 9196811<br>806-793-2022                  | \$1,000,000                | \$2,000,000                    |          | Denti Bib.<br>Ferident<br>dell'usibilitarginening son  | not be independently<br>verified by the Pacific<br>Business News. Only<br>those that responded to   |  |
| ② Cardeo TEC Inc. ⊛  | 1001 Einbey St., Sir. 1550<br>Hernitalu W 96811<br>800-129-1445              | \$1,000,000                | \$4,166,141                    | 11       | Dan McKer<br>Program Manager / Facility Statisters Soll<br>Manager; dan records and rates one                | our inquiries were listed.<br>In case of ties, companies<br>are listed alphabetically.              |  |

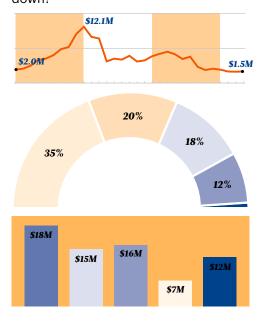
#### **EXPERT ADVICE**

Tips and insights on how to land government contracts.



### **TRENDS**

Which companies are up? Which are down?



#### **INDUSTRY LEADERS**

Get to know the CEOs of the biggest contractors in Hawaii.



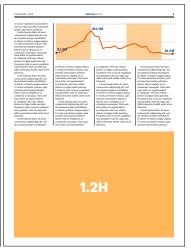


# **SPECIAL ADVERTISING RATES**

Get your message in front of this affluent audience











### **SPECIAL**REPORT

# **DEFENSE CONTRACTORS**

Despite federal cutbacks, there's still money to be made in the defense industry. Local executives will share their advice on how to capture a piece of the defense business.

We've discounted ad packages, so if you want to align your business with these specific industries be sure to take advantage of one of the section dominance options below:

#### **AD RATES**

| Full page color ad and logo on section cover          | \$3,840 |
|---|---------|
| Belt color ad   | \$2,850 |
| Half page color ad in the section                     | \$2,473 |
| One-eighth page color list ad and logo on top of list | \$2,000 |
| Quarter page color ad                                 | \$1,645 |

#### **PUBLICATION DATE**

October 24, 2014

#### LIST

**Defense Contractors** 

## SPACE DEADLINE

October 15, 2014

### **MATERIALS DUE**

October 17, 2014

