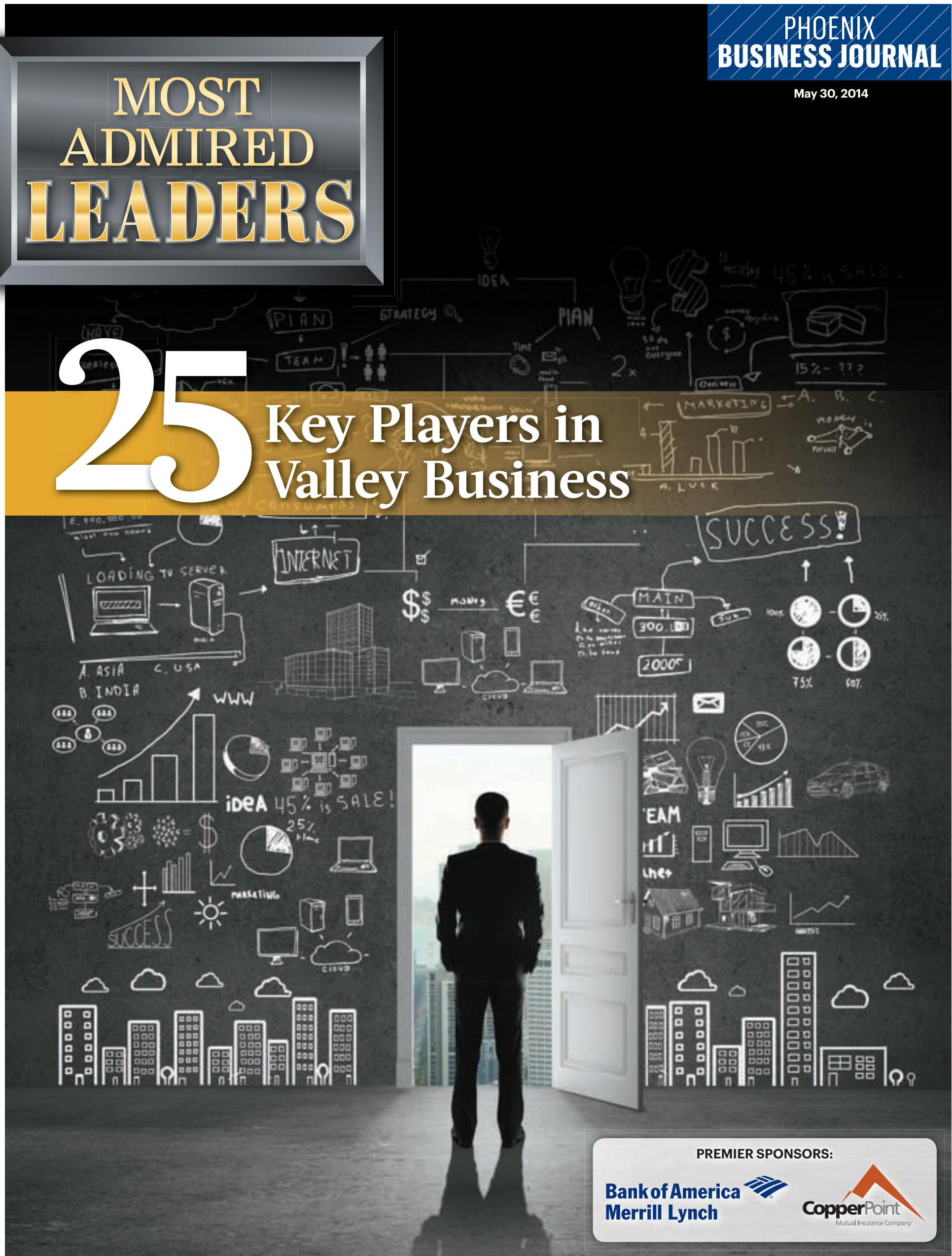


# MOST ADMIRED LEADERS

# 25 Key Players in Valley Business



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Director, Phoenix Art Museum

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chairman, Epcor Water USA; honorary consul of Canada for Arizona

## ■ THE PROCESS

Each year, we identify a group of individuals who deserve to wear the badge of "Most Admired Leader." We do this by soliciting input from an advisory board, our newsroom and our publisher. We then research the nominees and narrow the list to 25 people, including a Lifetime Achievement honoree.

Our intention is to give worthy individuals the recognition they deserve, and to use their example to inspire other business leaders to achieve similar success.

## ■ PROJECT STAFF

**Project editor:** Kat Bryant  
**Page designer:** Joel Chadwick  
**Photo editor:** Jim Poulin  
**Editorial contributor:** Hayley Ringle

NOTE: All photos were provided by the individuals, except where noted otherwise.

**C**ongratulations to all those who are being named among **Arizona's Most Admired Leaders!** Your leadership in Arizona is valued and respected as you help to make our state a great place in which to do business, to work and to live.

CopperPoint Mutual Insurance Company, the state's premier provider of workers' compensation insurance, is proud to sponsor this event and to celebrate your honor.

Being named one of our state's Most Admired Leaders means others recognize the leadership and commitment you make every day to your businesses, employees and to Arizona. It is recognition that you have earned and that you command the respect and admiration of your colleagues and competitors. **It is a public acknowledgement** that your efforts are important to the business communities that are helping all of us achieve the Arizona we want.

How Arizona's business and political leaders respond to issues of the day go a long way in the enhancement of the state's image as a great place to do business, which attracts new business and helps to keep our economy growing.

CopperPoint Mutual is committed to support and to be an advocate for Arizona businesses, small and large. We know the pressures businesses face. We know this special designation is well deserved, and it will be a point of pride for you and your organization.

Again, congratulations on being a Most Admired Leader.



Sincerely,

**Don Smith**

President and CEO

CopperPoint Mutual Insurance Company



**O**n behalf of my teammates at Bank of America Merrill Lynch, I would like to offer our heartiest congratulations to the finalists of this year's Most Admired Leaders. You have had the great challenge of navigating your company through constantly changing local, national and global economies, and you have come out on top. Competition is fierce, and it is with that spirit that you've not only guided your company to achieve results but you've contributed to the health of the business environment here in Phoenix.

At Bank of America Merrill Lynch, we are committed to leveraging the full breadth of our comprehensive financial platform to help businesses of all sizes achieve success. You have access to our vast Global Commercial Banking platform, leading investment banking capabilities and proven risk management solutions to take your business to new heights.

And while our company truly is a great global enterprise, we are deeply rooted here in Arizona, and we are proud to share this community with you.

Congratulations again to the finalists, and a big thank you to all of the Phoenix-based businesses that have helped make the local business environment what it is today and those that are helping shape it for the future.



**Benito Almanza**

Arizona State President  
Bank of America Merrill Lynch  
Bank of America, N.A.

**Bank of America  
Merrill Lynch**



PHOTOS BY JIM POULIN | PHOENIX BUSINESS JOURNAL



## James Ballinger worked to make art more accessible to the public during 40-year tenure with the Phoenix Art Museum



BY HAYLEY RINGLE  
hringle@bizjournals.com  
602-308-6514, @PhxBizHayley

It was 1974 when American art specialist James Ballinger was hired as curator of collections for the Phoenix Art Museum.

The museum had 17 employees at the time. It was a quarter of its current size and had an operating budget of \$360,000 a year, Ballinger recalls.

Almost 40 years later, he has added 10,000 pieces to the museum, conducted nearly 500 exhibitions and guided the facility's growth to 285,000 square feet. He's served key roles in several bond elections and fundraisers to help pay for the museum's expansions. And he now handles an \$11.6 million annual budget for 115 employees.

In March, he helped launch the museum's most complex installation to date: the \$1.5 million "Hollywood Costume" exhibition, which was several years in the making and includes 103 costumes.

After 34 years as the Sybil Harrington director (including one year as interim director), Ballinger announced last month he is retiring, but will stay on until his successor is decided. He plans to stay involved in the community.

"There's always been a great spirit around the museum," says Ballinger,

64, who is married with five daughters and seven grandkids. "It's easy to stay around with a great team, including pretty incredible volunteer groups."

The largest art museum in the Southwestern United States, it also has 3,000 volunteers – the most of any museum in North America, he adds.

The nonprofit museum is a testament to the Phoenix community, which formed it in 1959 from nothing. There were no big-name benefactors at the time; but in the 1960s, the area had a highly educated work force who sought out art, Ballinger says.

"Because of the community, the museum has become a part of the culture," he says.

It's been a fruitful career for the University of Kansas graduate, who has a bachelor's degree in American history and a master's in art history.

When asked about his favorite exhibit, he cites many, including the first two exhibits the museum created that traveled elsewhere: American sculptor Louise Nevelson and American painter Wayne Thiebaud.

In 1978, the Phoenix Art Museum hosted one of the first exhibits of the works of Mexican painter Frida Kahlo and put on the first show of cubist paintings by her husband, Diego Rivera.

The museum has long been an advocate of bringing Mexican art to its halls, says Ballinger, who remembers

### What true leadership means to you:

Leaders must passionately embrace the core values and vision of the organization. They must earn the respect of their colleagues, peers and stakeholders based on a larger view than their direct professional responsibilities. And finally, they must work hard to place those they lead in a position to innovate and succeed.

**Life accomplishment that means most to you:** Having moved Phoenix Art Museum to a place of distinction

**Something you still want to improve:** My abilities with technology

**The person you'd most like to meet today:** Dr. Fareed Zakaria, CNN host and *Time* magazine editor-at-large

**Your preferred stress release:** Seeking new art, artists, venues and historical sites with my wife, Linda

**Your most distinguishing characteristic:** Tenacity and continually taking the high road

**Headline for the story of your life:** "May the arts be with you"

**Your favorite cause or charity:** The Phoenix Art Museum, of course

**Your advice for today's college grads:** The liberal arts will never let you down.

**The Phoenix area's greatest challenge in the next decade:** To achieve a diverse, stable and growing economy while stressing intellectual curiosity and tolerance

**Your favorite mobile app:** Shazam

visiting Mexico City to view Rivera's art.

The "Splendors of Ancient Egypt" exhibit in 1998 was the museum's first ticketed event, bringing in 300,000 visitors.

"It was a big moment," Ballinger says. "It's important to establish an institution that is a true place of respect. People should expect to see great art from around the world to enrich their life at the museum."

He's also known for compiling several exhibition catalogs, including one for an exhibit of American painter and sculptor Frederic Remington.

A large bookcase in Ballinger's office is filled with catalogs from every museum exhibit he's been a part of, from portraitist Annie Leibovitz to pop artist Keith Haring.

"We're in the entertainment business," he says. "It's important to be a vibrant destination."

He says the Phoenix Art Museum's greatest strengths are its Chinese art, Western American art, early modern American art and fashion design collections.

Ballinger is proud of maintaining accessibility through free public hours and free visits for groups from low-income schools.

"Our other goal is to create a place for people to feel better," Ballinger says. "I want people to be enriched when they leave the museum. I want that 'wow' factor."



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## Allan Allford

CEO, Delta Dental Arizona

President, Delta Dental Arizona Foundation

**What true leadership means to you:** Being able to motivate a group of individuals to critically assess an opportunity or challenging situation with true intellectual honesty, objectivity and humility, then work with the team to develop and execute a plan

**Your advice for today's college grads:** Work hard at something about which you are passionate; be intellectually curious and intellectually honest; build lasting relationships; and listen.

**Your preferred stress release:** Walking 18 holes of golf with my lifelong buddies

**Your most distinguishing characteristic:** I'm not sure, but I know it's not my putting.

*In addition to leading Delta Dental of Arizona and its charitable foundation, Allford is active with the Boys & Girls Clubs of Metro Phoenix, John C. Lincoln Health Foundation and Phoenix Suns Charities. Prior to joining Delta in 2011, he was CEO of Via Christi Health Partners in Kansas. He also is former managing director of Koch Industries. He lives in Phoenix with his wife and son.*

## Steve Banta

CEO

Valley Metro

**What true leadership means to you:** Standing firmly on your convictions despite outside pressure to move or step off.

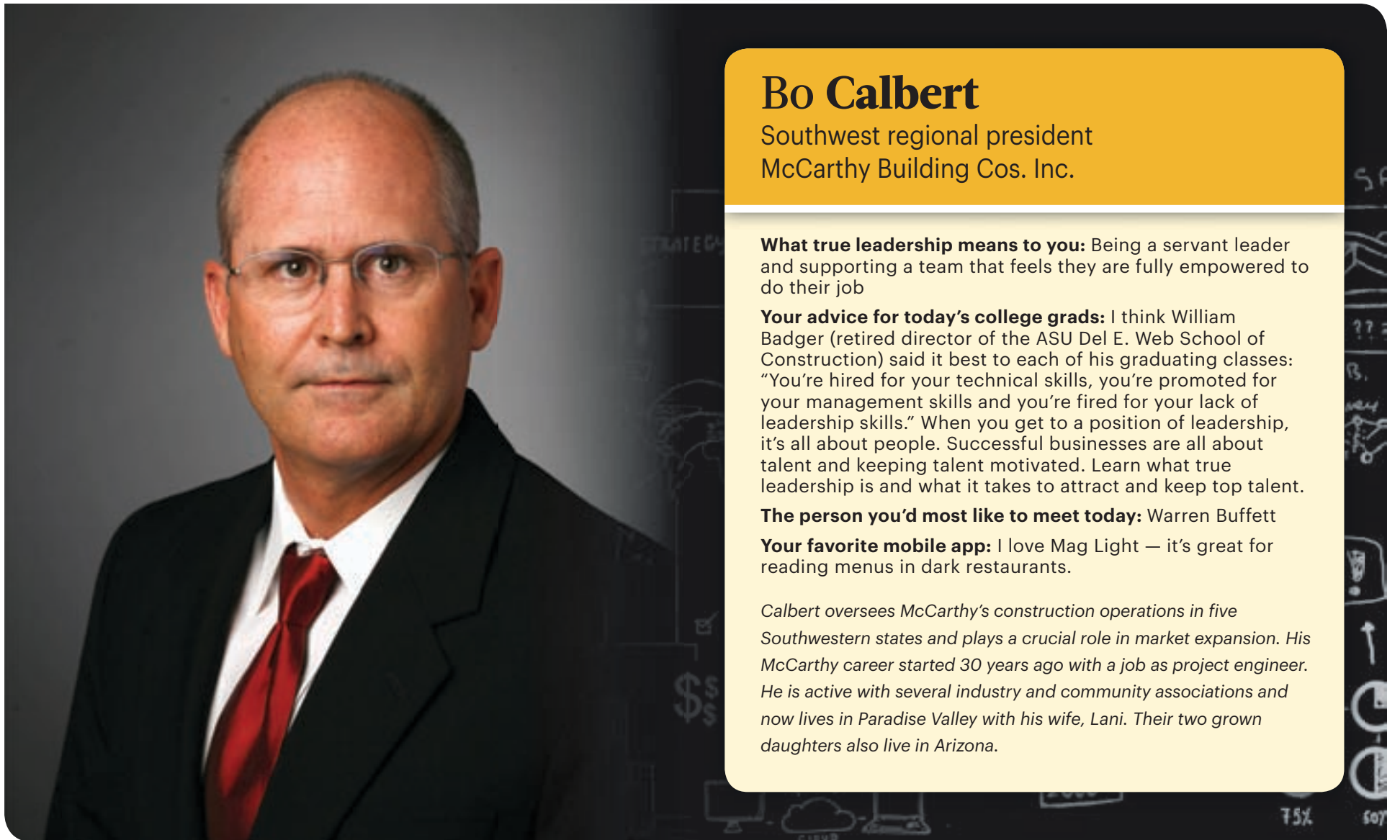
**Your advice for today's college grads:** Take advantage of the opportunity to learn all you can and from a wide cross-section of people and disciplines. It will make you more well-rounded and competitive in the job market.

**Your most distinguishing characteristic:** My voice. After years of working in loud maintenance shops, my voice has a grit that is recognizable to many. In addition, I refer to "my voice" in terms of the message I carry about the community and economic importance of advancing transit in the Valley.

**Something you still want to improve:** Patience. I believe in working with urgency, but sometimes it's prudent to take time to reflect.

*Since 2010, Banta has been responsible for the operation, design and construction of the Valley's expanding regional transit system. His 27-year career in public transit started with a job repairing rail cars in San Diego, and served most recently as executive director of operations for TriMet in Portland. He believes in having an understanding and appreciation for the "view through the windshield."*





## Bo Calbert

Southwest regional president  
McCarthy Building Cos. Inc.

**What true leadership means to you:** Being a servant leader and supporting a team that feels they are fully empowered to do their job

**Your advice for today's college grads:** I think William Badger (retired director of the ASU Del E. Web School of Construction) said it best to each of his graduating classes: "You're hired for your technical skills, you're promoted for your management skills and you're fired for your lack of leadership skills." When you get to a position of leadership, it's all about people. Successful businesses are all about talent and keeping talent motivated. Learn what true leadership is and what it takes to attract and keep top talent.

**The person you'd most like to meet today:** Warren Buffett

**Your favorite mobile app:** I love Mag Light — it's great for reading menus in dark restaurants.

*Calbert oversees McCarthy's construction operations in five Southwestern states and plays a crucial role in market expansion. His McCarthy career started 30 years ago with a job as project engineer. He is active with several industry and community associations and now lives in Paradise Valley with his wife, Lani. Their two grown daughters also live in Arizona.*

## Dr. Javier Cardenas

Director, Barrow Concussion Network,  
Barrow Neurological Institute  
Director, B.R.A.I.N.S. Clinic, St. Joseph's Hospital  
and Medical Center

**What true leadership means to you:** Following through on your commitments; doing what you say you are going to do; being present and involved

**Your advice for today's college grads:** Say "yes." Show up. Do what you say you are going to do.

**Headline for the story of your life:** "Idiot gets further in life than expected"

**Your favorite cause or charity:** Ronald McDonald House Charities

**The Phoenix area's greatest challenge in the next decade:** Keeping smart and gifted people in the Valley

*Cardenas was a special education teacher and Special Olympics volunteer before he earned his medical degree and joined Barrow. As a specialist in traumatic brain and spinal cord injury, he focuses on education and prevention in addition to treatment. He also provides sideline concussion coverage for Arizona State University football and the National Football League.*





## Dr. Wyatt Decker

CEO, Mayo Clinic Arizona

**What true leadership means to you:** Seeing through the fog of today to the possibility of tomorrow, then getting there together

**Your advice for today's college grads:** Dream big, work hard

**Your preferred stress release:** A good trail run

**Your most distinguishing characteristic:** Calm under pressure

*Decker helps direct Mayo Clinic's research, education and clinical operations in Arizona, Florida, and Minnesota, and he played a key role in the launch of Mayo Medical School Arizona in conjunction with Arizona State University. Both a professor and a practitioner with Mayo, he also is founding editor-in-chief of the International Journal of Emergency Medicine — and a former mountaineering guide.*

## Jerry Fuentes

Arizona-New Mexico president  
AT&T Inc.

**What true leadership means to you:** Setting an example that motivates, encourages, and inspires people around you

**Your advice for today's college grads:** Be flexible and take risks.

**Life accomplishment that means most to you:** Raising two children to be good people who are respectful of themselves and others

**Your preferred stress release:** Riding my motorcycles

*Fuentes has worked for AT&T for 33 years and now leads its legislative, regulatory and external affairs activities in Arizona and New Mexico. He is active with the National Association of Latino Elected Officials Partnership Council, the Congressional Hispanic Caucus Institute and the United Way policy committee, among many others. He has two adult children.*







## Eileen Klein

President  
Arizona Board of Regents

**What true leadership means to you:** Being of service to others

**The person you'd most like to meet today:** Chef Ina Garten. A former policy analyst turned gourmet cook? My kind of gal. I can just imagine the cooking — and the dishing!

**Your favorite mobile app:** BandsInTown helps me stay up to date on who's touring based on my music list — and then some. (How did those One Direction concert dates get in there?)

**Your preferred stress release:** Outdoor adventures are a good bet to soothe my soul. Lately, it's scuba diving.

*Klein has more than 20 years of fiscal and executive management experience in the public and private sectors, including serving as chief operating officer of Arizona Physicians IPA by UnitedHealthcare and chief of staff for Gov. Jan Brewer. Now she oversees the \$4.5 billion business of Arizona's public university system.*

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## David Krietor

CEO

Downtown Phoenix Inc.

**What true leadership means to you:** The best leaders are almost always intellectually curious about how things work. They are battle-tested and fearless, and they have the ability to keep it simple and understandable.

**The person you'd most like to meet today:** President Barack Obama. His personal story is remarkably compelling and uniquely American, and it demonstrates that anything is possible.

**Life accomplishment that means most to you:** Thirty years of marriage and one wonderful child who represents the best of the millennial generation

**The Phoenix area's greatest challenge in the next decade:** It is all about where the 160 million millennials and active baby boomers choose to live. All over the country, they are saying urban is better than suburban. While I am encouraged by what is happening in downtown and central Phoenix, we need to stay the course.

*During his 20 years with the city of Phoenix, Krietor served as director of the Community & Economic Development and Aviation departments, deputy city manager, and chief of staff for Mayor Phil Gordon. Now he's leading a community development group created to organize business and economic development downtown.*

## Shirley Mays

Dean

Arizona Summit Law School

**What does true leadership mean to you?** Leadership is an inside-out job. It requires me to first look within to ensure my motive is pure and my mission is for the greater good, and then implement that mission in my work, working collaboratively in service to others.

**Your advice for today's college grads:** Define your purpose based upon what makes your heart sing. By following your passion, you will increase your chances of being a happy and productive member of society.

**The Phoenix area's greatest challenge in the next decade:** In Phoenix and across the country, there are so many underserved populations that fall within that justice gap: the elderly, the homeless, immigrants, juveniles and the poor all lack adequate access to legal services. Our failure to serve these populations will have significant implications in creating "haves" and "have-nots" within our community.

*Mays became dean of Arizona Summit Law School in August 2010 after nearly 10 years with Capital University Law School in Columbus, Ohio, progressing from assistant professor to associate dean. She is active on boards including the State Bar of Arizona, Downtown Phoenix Partnership and Greater Phoenix Urban League, all while raising her 7-year-old grandson, Jordan.*



# Congratulations

Vince Roig



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Helios Education Foundation's Board and Staff congratulate our Founding Chairman, Vince Roig, on receiving the Phoenix Business Journal's Most Admired Leaders Award.

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FILE PHOTO

## Ganesh Moorthy

Chief operating officer  
Microchip Technology Inc.

**What true leadership means to you:** Inspiring and coaching teams to accomplish meaningful results that are best for the enterprise, without consideration for personal benefit.

**Your advice for today's college grads:** Deliver more than what you are asked to do — surprise your managers with your initiative. Take on assignments that others shy away from — if it is important and difficult, volunteering to do it gets you noticed. Ask for more assignments than you are given — it shows you are proactive. And work harder than anyone expects you to work — become the go-to person.

**Your preferred stress release:** Kicking back with the family over a movie and dinner

**Your favorite cause or charity:** Organizations that promote STEM education at all levels, because this is such a vital part of keeping America globally competitive in the future

*Before joining Microchip in 2001, Moorthy was at Intel Corp. for 19 years in a variety of engineering and executive positions. He now serves on the boards of Connecticut manufacturer Rogers Corp. and Hua Hong Grace, a semiconductor foundry in Shanghai. He also serves on the advisory board of the University of Washington's Electrical Engineering Department.*

## Bob Mulhern

Managing director, greater Phoenix  
Colliers International Inc.

**What true leadership means to you:** Helping people get from where they are to where they want to be, both in their personal and their professional lives. I believe you need to genuinely love people if you want to provide them true leadership.

**Your advice for today's college grads:** Tina and I have two recent grads, and two in college now. We remind our own children to pursue what they love and to always have a grateful heart. This will allow them true success and deep satisfaction throughout their lives.

**Your favorite mobile app:** I like WinStreak by Strategic Coach. It is a simple way to keep a positive focus from day to day.

**Something you still want to improve:** Right now I am working on organizing my life around only those activities which I have a unique ability to accomplish.

*An industry veteran with more than 25 years' experience, Mulhern manages the brokerage operations of the company's two Valley offices. Prior to joining Colliers, he served as president of Reliance Cos.; vice president of development at Ryan Cos.; and senior managing director of CB Richard Ellis. He is a founding board member of Veritas Preparatory Academy and Great Hearts Academies.*





## Jim Patterson

CEO  
UMB Bank Arizona

**What true leadership means to you:** It's important to listen, to remove obstacles, to motivate and to contribute to the goals of the team.

**Your advice for today's college grads:** Integrity and hard work are the keys to success in everything you do, no matter what your path may be.

**Something you still want to improve:** I haven't been known to relax very well, so I've been working to slow down and achieve greater balance. I'm determined to find more time to read, play golf and be with family and friends.

**The person you'd most like to meet today:** I'd like to meet my dad again and have lunch or play a round of golf with him. Now that I am older and a father myself, there are so many things I would like to talk with him about.

*Patterson is responsible for all banking, wealth management and retail operations for UMB's Arizona region. Prior to joining UMB in 2009, he had a 28-year career at Bank of America in California and then served as an Arizona regional executive of M&I Bank (now BMO Harris Bank). He now is chairman of the board of trustees for the Phoenix Art Museum and serves on several nonprofit boards.*

Leaders don't create followers,  
they create more leaders. Tom Peters

SLHI celebrates President and CEO **Suzanne Pfister**, Board of Trustees member **Javier Cardenas** and all of this year's Valley executives recognized as Phoenix's Most Admired Leaders.



SLHI is improving well-being in Arizona by addressing root causes and broader issues that affect health. [www.slhi.org](http://www.slhi.org)



## Suzanne Pfister

CEO

St. Luke's Health Initiatives

**What true leadership means to you:** The best kind of leadership I've experienced and strive for is "servant leadership." This is often leading by example, sometimes leading by encouraging a good team and drawing out the best in people — not seeking to gain credit, but to get the job done.

**Your advice for today's college grads:** Look at your life as a quilt of interesting experiences and challenges. Try to make the quilt as diverse and interesting as possible.

**Your preferred stress release:** Landscape photography in distant countries

**Your favorite cause or charity:** The Phoenix Public Library Foundation

*Before joining St. Luke's Health Initiatives, a \$110 million public foundation, Pfister was vice president of external affairs for Dignity Health Arizona and a vice president of St. Joseph's Hospital and Medical Center. She also was a consultant and worked in state, regional and local government. She is active with the Arizona We Want Institute, the Real Arizona Coalition, the Arizona Grantmakers Forum and other groups.*

## Jeffrey Pruitt

Founder and CEO

Tallwave and ethology

**What true leadership means to you:** Setting the vision to disrupt the current dynamics to achieve monumental change, and then finding a way to align smart people in a culture that is buzzing with energy and allows them to develop as individuals, have fun and be successful.

**Your advice for today's college grads:** Be willing to dream and live your dreams. It is OK to fail on your way to being a success.

**Your preferred stress release:** Running up and over Camelback Mountain

**Your most distinguishing characteristic:** Without integrity, most other characteristics don't matter. I always strive to perfect it in both my personal and professional life.

*Prior to Tallwave and ethology, Pruitt's executive experience includes serving as president of iCrossing and on the advisory councils of Google, Yahoo and Microsoft. He also is a past chairman of the Search Engine Marketing Professionals Organization. A certified public accountant, he started his career at accounting giant Arthur Andersen.*





## Todd Sanders

President and CEO  
Greater Phoenix Chamber of Commerce

**What true leadership means to you:** Leadership isn't about being out in front; it's about putting others ahead of yourself. Leadership is about showing courage under fire and having the strength of conviction to stand up for what's right, not necessarily what's popular.

**Your advice for today's college grads:** It's always the journey, not the destination.

**Life accomplishment that means most to you:** It's more than a single accomplishment. It's being, on a day-to-day basis, the person my mom and dad would be proud of.

**Your preferred stress release:** Long drives on Arizona's back roads

*Sanders has led the Greater Phoenix Chamber of Commerce since May 2009, previously serving as the chamber's vice president of public affairs. He spent seven sessions as a legislative research analyst at the Arizona House of Representatives. The native of Bogota, Colombia, also serves on the boards of the Arizona Mexico Commission and the Greater Phoenix Convention & Visitors Bureau.*

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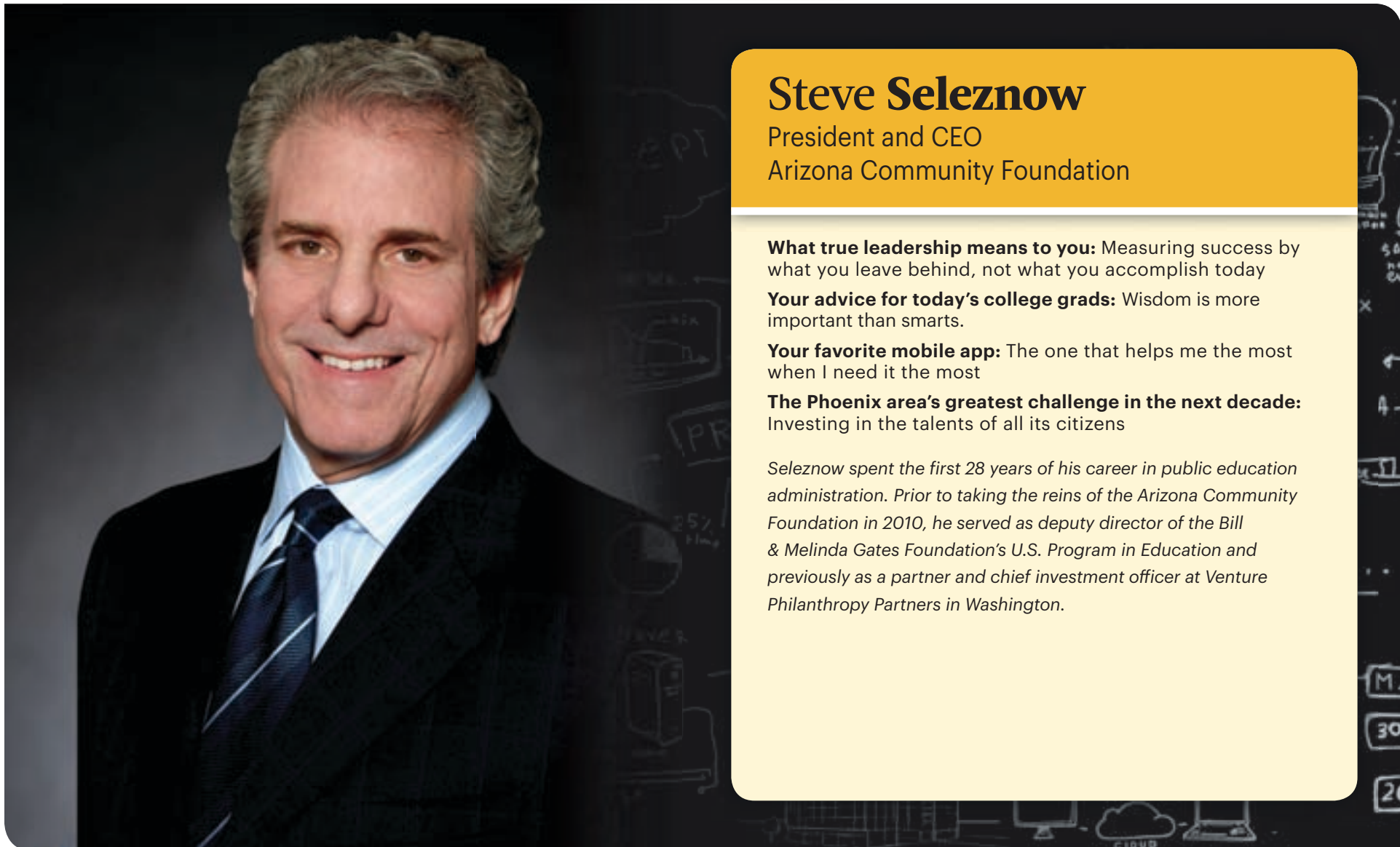
**Congratulations to Jerry Fuentes, winner of the 2014 Most Admired Leader of the Year Award.**

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*Congratulations  
Dr. Javier Cárdenas  
for being recognized as a  
Most Admired Leader*

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St. Joseph's Hospital and  
Medical Center

 **BARROW**  
NEUROLOGICAL  
INSTITUTE



## Steve Seleznow

President and CEO  
Arizona Community Foundation

**What true leadership means to you:** Measuring success by what you leave behind, not what you accomplish today

**Your advice for today's college grads:** Wisdom is more important than smarts.

**Your favorite mobile app:** The one that helps me the most when I need it the most

**The Phoenix area's greatest challenge in the next decade:** Investing in the talents of all its citizens

*Seleznow spent the first 28 years of his career in public education administration. Prior to taking the reins of the Arizona Community Foundation in 2010, he served as deputy director of the Bill & Melinda Gates Foundation's U.S. Program in Education and previously as a partner and chief investment officer at Venture Philanthropy Partners in Washington.*

## Vince Roig

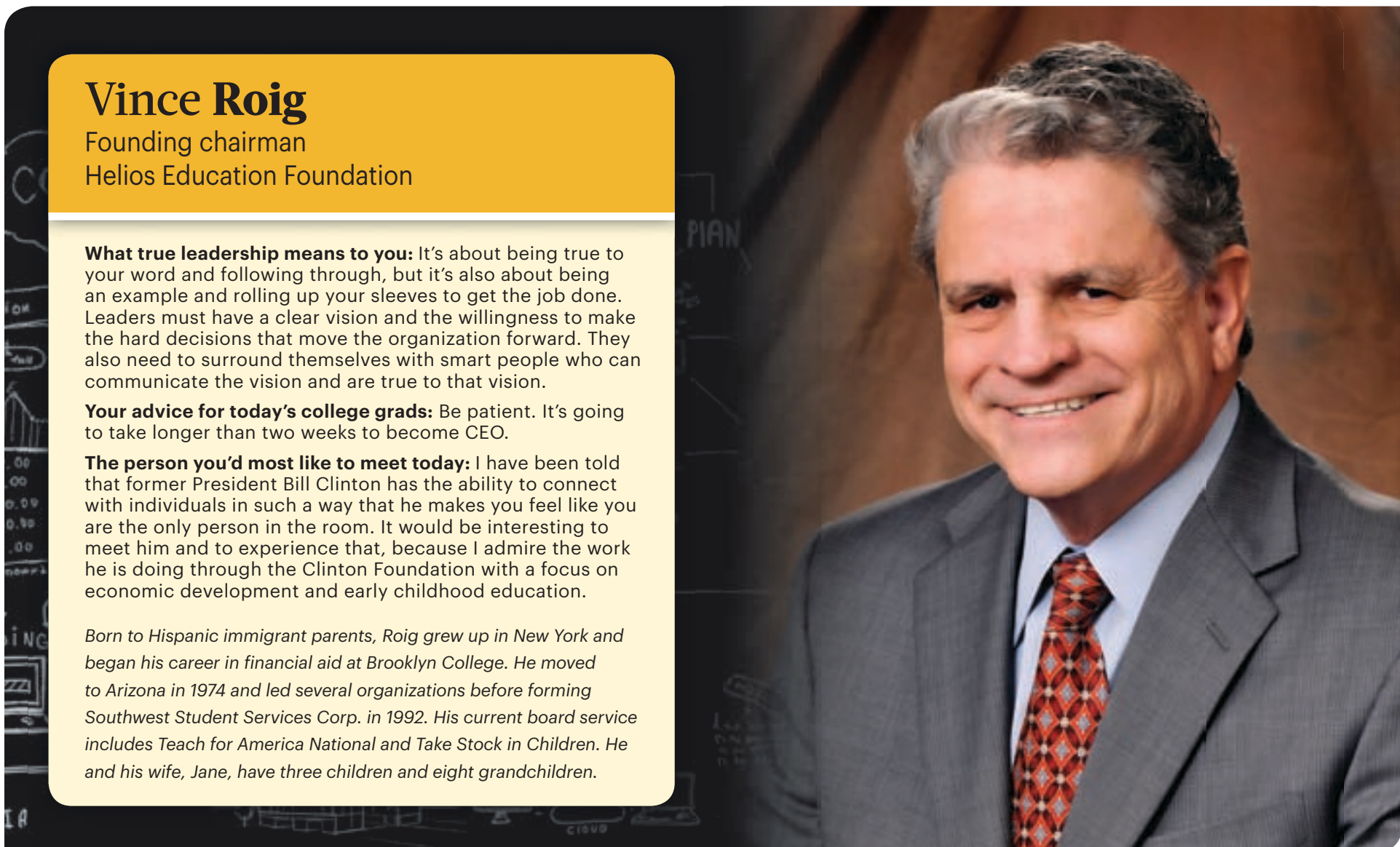
Founding chairman  
Helios Education Foundation

**What true leadership means to you:** It's about being true to your word and following through, but it's also about being an example and rolling up your sleeves to get the job done. Leaders must have a clear vision and the willingness to make the hard decisions that move the organization forward. They also need to surround themselves with smart people who can communicate the vision and are true to that vision.

**Your advice for today's college grads:** Be patient. It's going to take longer than two weeks to become CEO.

**The person you'd most like to meet today:** I have been told that former President Bill Clinton has the ability to connect with individuals in such a way that he makes you feel like you are the only person in the room. It would be interesting to meet him and to experience that, because I admire the work he is doing through the Clinton Foundation with a focus on economic development and early childhood education.

*Born to Hispanic immigrant parents, Roig grew up in New York and began his career in financial aid at Brooklyn College. He moved to Arizona in 1974 and led several organizations before forming Southwest Student Services Corp. in 1992. His current board service includes Teach for America National and Take Stock in Children. He and his wife, Jane, have three children and eight grandchildren.*







## Lynne King Smith

CEO  
TicketForce

**What true leadership means to you:** First, we lead by serving. This means working shoulder to shoulder with everyone on the team. No matter how smart you may be, I believe the coach should be able to run laps at any time. Second, leaders set the tone. If the whole team is not inspired, look in the mirror first. I learned this first as a kindergarten teacher, second in my home as a mom; and the same is true in the office.

**Your advice for today's college grads:** Network, network, network. And don't wait for the perfect job. Just start working anywhere you can. Work is good; thinking about work gets you nowhere.

**Something you still want to improve:** Learning to unplug more frequently. I still pick up my phone before I get out of bed.

**Your preferred stress release:** Yoga and red wine — in that order

*Smith co-founded TicketForce in 2003 and manages its daily operations, marketing and online presence. Previously, she helped establish and run communications for a nonprofit called YouthForce, building a network organization for junior- and senior-high school leaders. She enjoys blogging and is passionate about social media, technology and inspiring people.*

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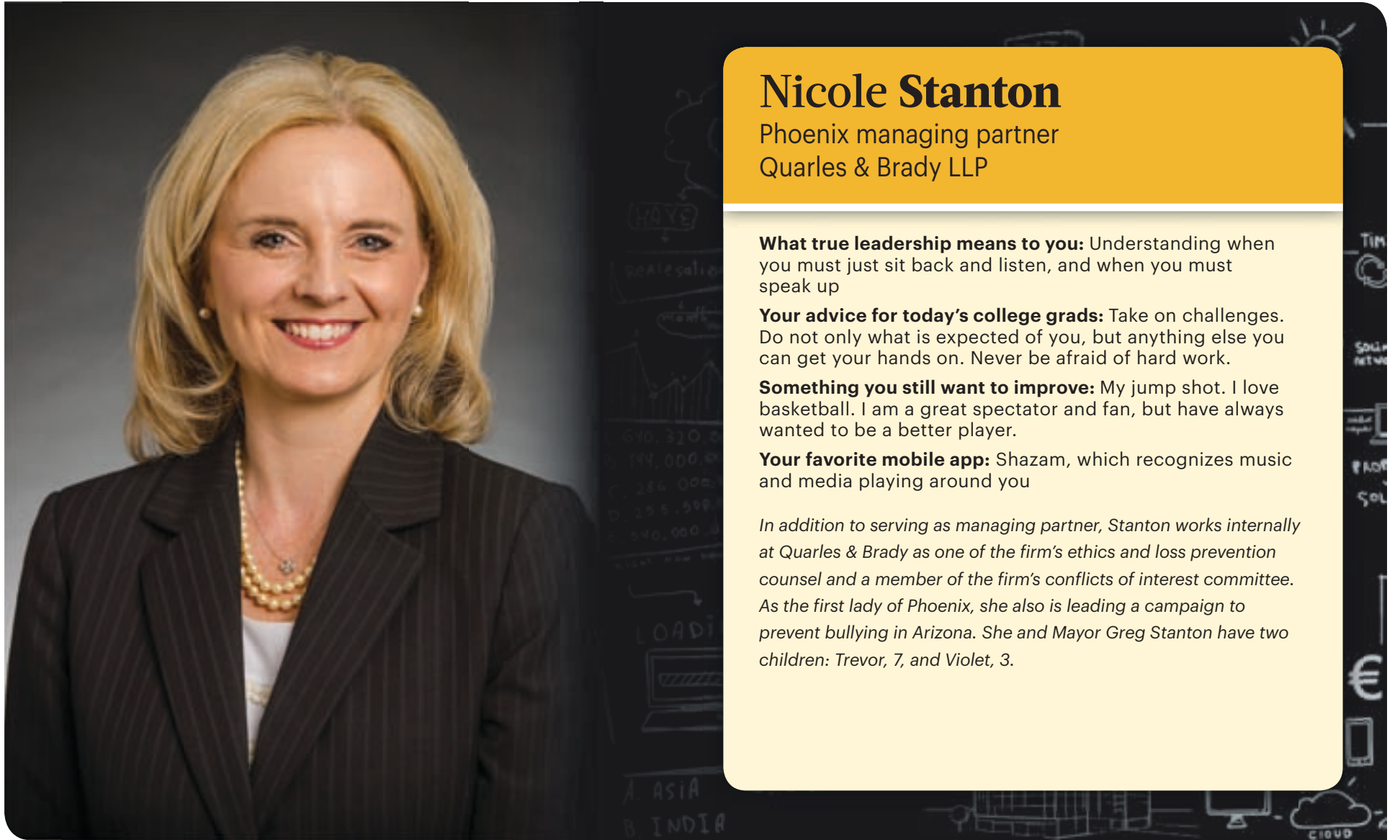


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## Nicole Stanton

Phoenix managing partner  
Quarles & Brady LLP

**What true leadership means to you:** Understanding when you must just sit back and listen, and when you must speak up

**Your advice for today's college grads:** Take on challenges. Do not only what is expected of you, but anything else you can get your hands on. Never be afraid of hard work.

**Something you still want to improve:** My jump shot. I love basketball. I am a great spectator and fan, but have always wanted to be a better player.

**Your favorite mobile app:** Shazam, which recognizes music and media playing around you

*In addition to serving as managing partner, Stanton works internally at Quarles & Brady as one of the firm's ethics and loss prevention counsel and a member of the firm's conflicts of interest committee. As the first lady of Phoenix, she also is leading a campaign to prevent bullying in Arizona. She and Mayor Greg Stanton have two children: Trevor, 7, and Violet, 3.*

## Doug Yonko

Senior vice president  
Hensley Beverage Co.

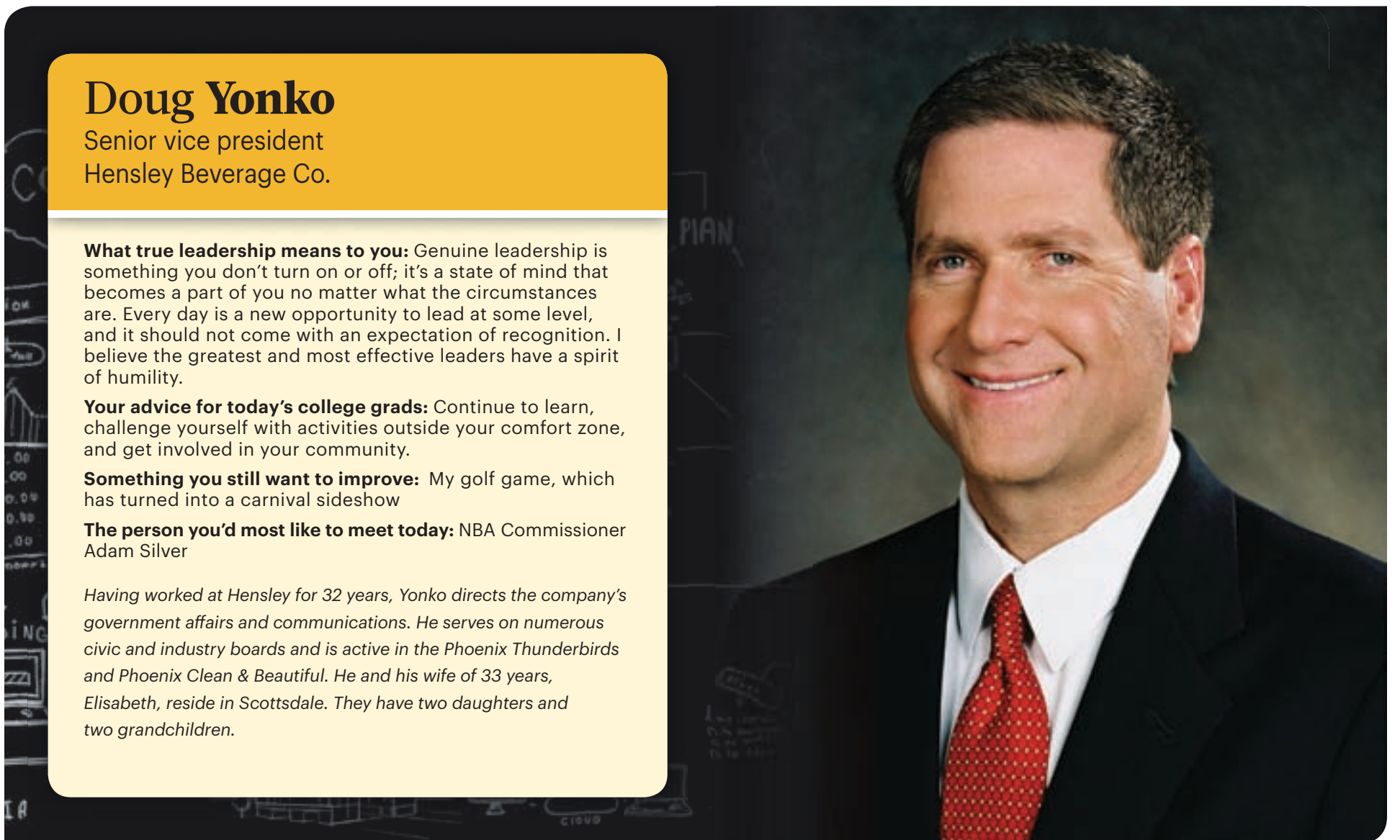
**What true leadership means to you:** Genuine leadership is something you don't turn on or off; it's a state of mind that becomes a part of you no matter what the circumstances are. Every day is a new opportunity to lead at some level, and it should not come with an expectation of recognition. I believe the greatest and most effective leaders have a spirit of humility.

**Your advice for today's college grads:** Continue to learn, challenge yourself with activities outside your comfort zone, and get involved in your community.

**Something you still want to improve:** My golf game, which has turned into a carnival sideshow

**The person you'd most like to meet today:** NBA Commissioner Adam Silver

*Having worked at Hensley for 32 years, Yonko directs the company's government affairs and communications. He serves on numerous civic and industry boards and is active in the Phoenix Thunderbirds and Phoenix Clean & Beautiful. He and his wife of 33 years, Elisabeth, reside in Scottsdale. They have two daughters and two grandchildren.*





## Lonnie Williams Jr.

Equity partner  
Stinson Morrison Hecker LLP

**What true leadership means to you:** "A leader ... is like a shepherd. He stays behind the flock, letting the most nimble go out ahead, whereupon the others follow, not realizing that all along they are being directed from behind."  
— Nelson Mandela

**Your advice for today's college grads:** A quote from Usher: "Sleeping is forbidden at the age of 22. It's all work and no play."

**Your preferred stress release:** Cooking

**Your favorite mobile app:** Audible.com — I love to listen to audio books.

*Williams' law practice focuses on civil litigation with an emphasis on commercial business and employment-related matters. He is a fellow of the American College of Trial Lawyers and is active with community and industry groups including the American Bar Foundation, the Phoenix Police Foundation and the National Conference of Bar Presidents.*

## Leadership Through Results



Nicole Stanton leads collaboratively, to get the best results possible for her clients and her firm. The law firm of Quarles & Brady congratulates her on being named one of the Valley's Most Admired Leaders.

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For information on our legal services, contact  
Nicole Stanton at (602) 229-5662 / [nicole.stanton@quarles.com](mailto:nicole.stanton@quarles.com).



## Jim Patterson Another reason to count on more at UMB.

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## Jeff Trent

President and scientific director  
Translational Genomics Research Institute

**What true leadership means to you:** Two traits that have served me well are determination and inquisitiveness. Breakthroughs come from asking the right questions and surrounding yourself with those individuals who can help you achieve what others think is impossible.

**Your advice for today's college grads:** Malcolm Gladwell's book "Outliers" suggests that "success is tightly married to opportunity and time on task." I agree with the suggestion that there are no shortcuts, and nothing is easy about success in the life medical sciences.

**Something you still want to improve:** Our continued work against cancer. Cancer operates on many biological levels, and no one has overcome this challenge — and no "one" ever will. Cancer and a host of other diseases and disorders cry out for us to work in a collaborative — not competitive — fashion to help our patients.

*Trent's research has provided important insights into the genetic basis of cancer. Prior to forming TGen in 2002, he was scientific director of the National Human Genome Research Institute at the National Institutes of Health for 10 years. He an adjunct professor at Johns Hopkins and Arizona State universities, and he is a diplomat of the American College of Medical Genetics.*

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## Sandra Watson

President and CEO  
Arizona Commerce Authority

**What true leadership means to you:** The most impactful leaders possess a passion for service above all. Great leaders demonstrate this best when they show others their ability to follow and support; how to collaborate when problem-solving; and act when it's time to lead on a vision.

**Your advice for today's college grads:** Know your purpose. Set a vision for your future. Make an emotional connection to that vision. Pursue it by using your talents, and strive to make an impact each and every day to achieve it.

**Your preferred stress release:** Music. It's incredibly cathartic for me, and truly inspiring.

**The person you'd most like to meet today:** It would be inspiring to discuss innovation with Chris Anderson, founder of Business 2.0 and curator of TED (Technology, Entertainment, Design).

*Watson began her 20-plus-year economic development career in Canada and spent most of the past 16 years with the Arizona Department of Commerce before joining the Commerce Authority. She also serves on the boards of Tucson Regional Economic Opportunities, the Arizona Technology Council, and the National State Science and Technology Institute.*

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## Glenn Williamson

Founder & CEO, Canada Arizona Business Council  
 CEO, Nest Ventures  
 Chairman, Epcor Water USA  
 Honorary consul of Canada for Arizona

**What true leadership means to you:** Stepping up when something needs to be accomplished or jump-started, making the hard and unpopular decisions, and supporting/encouraging those who dare to color outside the lines.

**Your advice for today's college grads:** Start something. Be an entrepreneur. Take a risk, work for yourself, eat beans and rice for a while, work 18-hour days, take a stand. You have the rest of your life to work for someone else.

**The Phoenix area's greatest challenge in the next decade:** We need to get back to making things and exporting them.

**Something you still want to improve:** It's a pet peeve of mine that we in Arizona have allowed Las Vegas to take ownership of the Grand Canyon. I want it back.

*With more than 30 years of entrepreneurial and executive experience, Williamson specializes in accessing Canadian capital markets for global investments. He focuses on boosting bilateral trade and foreign direct investment through the Canada Arizona Business Council. Born in Montreal, he is a dual citizen and resides in Phoenix with his wife and three children.*

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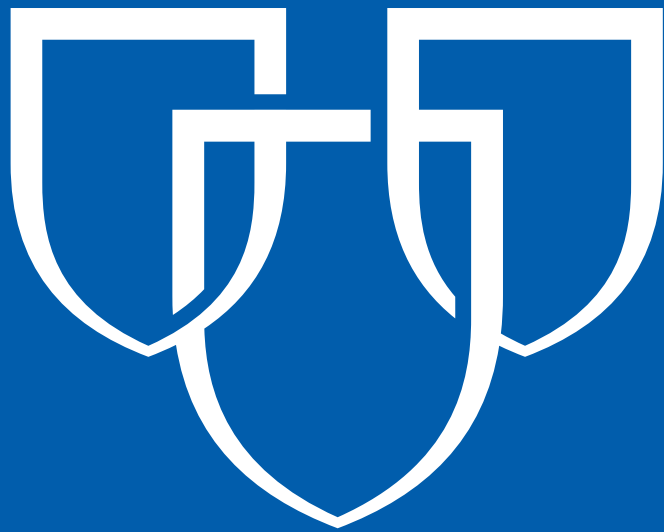


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