

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF GEORGIA

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

NETSPEND CORPORATION, a  
corporation,

Defendant.

Case No. \_\_\_\_\_

**COMPLAINT FOR  
PERMANENT  
INJUNCTION AND OTHER  
EQUITABLE RELIEF**

Plaintiff, the Federal Trade Commission (“FTC”), for its Complaint alleges:

1. The FTC brings this action under Section 13(b) of the Federal Trade Commission Act (“FTC Act”), 15 U.S.C. § 53(b), to obtain temporary, preliminary, and permanent injunctive relief, rescission or reformation of contracts, restitution, the refund of monies paid, disgorgement of ill-gotten monies, and other equitable relief for Defendant’s acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), in connection with denying consumers’ access to their funds deposited onto Defendant’s prepaid debit cards.

## **JURISDICTION AND VENUE**

2. This Court has subject matter jurisdiction pursuant to 28 U.S.C. §§ 1331, 1337(a), and 1345, and 15 U.S.C. §§ 45(a) and 53(b).

3. Venue is proper in this district under 28 U.S.C. §§ 1391(b)(1), (b)(2), (c)(2), and (d), and 15 U.S.C. § 53(b).

## **PLAINTIFF**

4. The FTC is an independent agency of the United States Government created by statute. 15 U.S.C. §§ 41-58. The FTC enforces Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), which prohibits unfair or deceptive acts or practices in or affecting commerce.

5. The FTC is authorized to initiate federal district court proceedings, by its own attorneys, to enjoin violations of the FTC Act and to secure such equitable relief as may be appropriate in each case, including rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies. 15 U.S.C. §§ 53(b) and 56(a)(2)(A).

## **DEFENDANT**

6. Defendant NetSpend Corporation (“NetSpend”) is a Delaware corporation with its principal place of business in Austin, Texas, and with corporate offices in Atlanta, Georgia. NetSpend markets, sells, and services

prepaid debit cards and transacts or has transacted business in this district and throughout the United States. NetSpend also manages cardholder accounts, processes card transactions, performs dispute and fraud management services, and handles customer service for cardholders.

7. At material times during the period covered by this Complaint, Skylight Financial, Inc. (“Skylight”) was a Delaware corporation with its principal place of business in Atlanta, Georgia. Skylight was a direct or indirect corporate subsidiary, along with NetSpend, of NetSpend Holdings, Inc., and shared managers, marketing strategy, and operations with NetSpend. Skylight marketed, sold, and serviced payroll and benefits prepaid debit cards and transacted business in this district and throughout the United States. On or about June 2016, Skylight was merged into NetSpend.

### **COMMERCE**

8. At all times material to this Complaint, NetSpend has maintained a substantial course of trade in or affecting commerce, as “commerce” is defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

## NETSPEND'S BUSINESS ACTIVITIES

### Overview

9. NetSpend sells prepaid debit cards, including general purpose reloadable cards or “GPR” cards (hereinafter, “NetSpend cards”) nationwide. Consumers can load cash on their cards at retail locations and have their paychecks, government benefits, and tax refunds deposited directly onto NetSpend cards. NetSpend cards operate on the Visa or MasterCard network, and consumers can use them as they would a Visa or MasterCard credit or debit card to make purchases, withdraw cash from ATMs, and pay bills, among other things.

10. NetSpend targets “unbanked” and “underbanked” consumers, who do not have bank accounts or who use non-bank financial services such as payday loans or rent-to-own services, with the goal of providing “full financial services for the underbanked.” NetSpend’s customers also include “low-income consumers” and those “facing financial uncertainty,” and NetSpend markets specific products to groups such as “African Americans who are either unbanked or underbanked.” In addition, NetSpend markets NetSpend cards to Spanish-speaking consumers through Spanish-language ads.

11. NetSpend tells consumers that NetSpend cards are ready to use immediately and will provide them with immediate access to their funds. In other ads, NetSpend tells consumers that approval is guaranteed. Further, NetSpend tells consumers that disputed transactions will be eligible for a provisional credit until resolved. Despite these claims, many consumers have been unable to use their cards immediately or access funds on their cards, including for prolonged periods of time—sometimes as much as weeks, or at all, meaning they never regain access to their own money. Despite NetSpend’s claim of “guaranteed approval,” NetSpend’s approval is contingent upon consumers meeting unexpected requirements; ultimately, many consumers have not been approved, and have lost funds they have already placed on the cards. Consumers also have experienced delays in obtaining access to payroll deposits, government benefits, and other funds deposited to the cards. NetSpend also has failed to ensure consumers’ access to funds during the dispute resolution process by furnishing provisional credits.

12. Many consumers use NetSpend cards as their only source of funds. These consumers have experienced severe financial hardship when their funds have been unavailable, including evictions due to the inability to

pay rent, repossession of automobiles, late fees on bills, and the need to borrow money from relatives to pay for basic expenses. Consumers have spent hours or days making repeated calls to NetSpend's call centers to gain access to their funds and correct account errors, often without success.

13. NetSpend continues to charge account maintenance or usage fees to consumers who are unable to use all or a portion of their funds due to unnecessarily lengthy account blocks or delays in receiving provisional credits for disputes over unauthorized charges. If consumers purchase new cards to gain access to funds on an account NetSpend has suspended, NetSpend charges them new card purchase fees and balance transfer fees. In numerous instances, when fed-up consumers have chosen to close their existing NetSpend card accounts, NetSpend has taken many days or weeks to return consumers' funds. And in many cases when consumers have been unable to activate new NetSpend cards that they have loaded with funds, NetSpend has depleted consumers' balances by charging account inactivity fees.

14. Thousands of consumers have complained about NetSpend's business practices to government authorities, Better Business Bureaus, and NetSpend itself.

## **NetSpend's Marketing Practices and Representations to Consumers**

15. NetSpend markets NetSpend cards to consumers nationwide on their websites and in retail stores. NetSpend also contracts with thousands of employers and others to offer NetSpend cards onto which consumers can deposit their paychecks and other funds.

16. NetSpend emphasizes in its marketing materials that consumers will be able to use NetSpend cards immediately and will have immediate access to funds deposited on the cards. For example, in the typical and illustrative advertisement below, NetSpend represents that the cards will be ready to use immediately:





17. NetSpend also specifically claims that the NetSpend card will provide consumers with faster access to their paychecks, government benefits, or other funds if consumers deposit these funds directly onto a NetSpend card. NetSpend’s ads such as the one below claim that consumers will have “**immediate access to [their] funds.**”



**Get paid up to 2 days faster with free<sup>1</sup> direct deposit<sup>2</sup>.**

**Get MORE with your Prepaid Card.**

- Immediate access to your funds.
- Pay no transaction fees on everyday purchases for as long as you’re enrolled in direct deposit.<sup>2</sup>
- Get your money safely and securely.

If your direct deposit information is not already in the SAP Online Services system, then follow the instructions on the reverse side to start getting paid faster.  
It’s the easy way to get your pay.

Questions? Call the NetSpend Speedway Partner Hotline at 1-866-397-5643



netSpend.



**Enrolling in direct deposit is as simple as 1, 2, 3!**

- 1** Go online or call the number on the sticker to activate your card.
- 2** Get your direct deposit routing and account numbers. These can be found through:
  - The printed form that came attached with your card
  - Calling the Speedway Partner Hotline at 1-866-397-5643
  - Your Online Account Center at [www.netspend.com](http://www.netspend.com)
- 3** Bring this information to your store manager or payroll department to complete the process.

**Don’t forget, as a Speedway employee, you are eligible for EXCLUSIVE perks<sup>3</sup> including:**

-  Pay NO transaction fee\* for Signature and PIN-based purchases.
-  Get 5 free<sup>1</sup> cash withdrawals\* per calendar month at any Speedway ATM. Additional cash withdrawals made at Speedway or at any non-Speedway ATM are \$2.50 each, plus ATM owner fees, if applicable.

\*Fees are waived for the first 60 days after you activate your prepaid card and for as long as \$50 or more is direct deposited to your card each month.

<sup>1</sup>NetSpend does not charge for this service; however, transaction fees and other costs, terms, and conditions are associated with this Card. See the Cardholder Agreement (“Agreement”) for complete details.

<sup>2</sup>Direct deposit is offered at no cost and as a convenience to Speedway employees, and is not required for continued employment. Faster access to funds via direct deposit is based on comparison of traditional banking policies versus electronic direct deposit.

<sup>3</sup>Exclusive Speedway employee pricing perks are available for the first 60 days after your card is activated and for as long as \$50, or more, is direct deposited to your card each calendar month. It may take one or more pay cycles for your direct deposit enrollment to take effect. The terms and fees of the standard consumer Speedway Card Program apply to employees who choose not to make \$50 or more in monthly direct deposits. See Agreement for details.

The NetSpend MasterCard Prepaid Card is issued by MetaBank™, Member FDIC, pursuant to license by MasterCard International Incorporated. NetSpend is an authorized Independent Sales Organization of MetaBank. Use of card subject to funds availability. Transaction fees, terms, and conditions apply. See Agreement for complete details.

MasterCard is a registered trademark of MasterCard International Incorporated. All other trademarks and service marks belong to their respective owners. © 2012 NetSpend Corporation.



netSpend.

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18. Other ads, such as the one below, specifically target consumers who receive government benefits, and emphasize that consumers will have “immediate access” and “*instant access to [their] money [with] no holds, no waiting.*”

*My government benefits payment is direct deposited every month and I have instant access to my money—no holds, no waiting.*



**Still getting government benefits payments by check?**  
The federal government will soon require direct deposit of your benefits payments. Get the ACE Elite™ Visa® Prepaid Card and enroll in free direct deposit.

**GET PAID UP TO 2 DAYS FASTER with free direct deposit.<sup>1</sup>**  
*It's a better, less expensive way to get your funds.*


- Pay no check-cashing fees on payments that are direct deposited
- Payments are automatically loaded to your card
- Immediate access to your funds<sup>2</sup>
- Hassle-free, easy and convenient
- Start saving sooner with direct deposit

**Ask for your ACE Elite prepaid card today.**  
**For direct deposit of your benefits payments to your card, call NetSpend at 1-866-675-4224 to enroll.**





ACE CASH EXPRESS™  
[www.AceEliteCard.com](http://www.AceEliteCard.com)


**ACE Elite with Direct Deposit—  
better card, better features.**



**Step up to more benefits when you direct deposit \$500 or more to your ACE Elite prepaid card in one calendar month:**

-  **\$5 Fee Advantage™ Plan**  
This optional plan lets you make unlimited purchase transactions for only \$5 a month. To opt-in to this plan, you'll log in to your account at [www.AceEliteCard.com](http://www.AceEliteCard.com).<sup>1</sup>
-  **\$10 Purchase Cushion**  
We'll spot you up to \$10—with no additional fee.<sup>4</sup>

**Direct deposit any dollar amount to the card within the immediately preceding 35 days and you're automatically eligible for exclusive offers at ACE Cash Express.**

-  **No-fee cash withdrawals at ACE locations**  
Make up to \$300 per day in cash withdrawals.<sup>5</sup>

**Plus, you receive:**

- 20% off check cashing fees<sup>6</sup>
- Two (2) no-fee ACE bill pay services per month (save up to \$2.50 each)<sup>6</sup>

<sup>1</sup> Faster access to funds is based on comparison of traditional banking policies versus electronic direct deposit.  
<sup>2</sup> The USA PATRIOT Act is a Federal law that requires all financial institutions to obtain, verify and record information that identifies each person who opens an account. You will be asked to provide your name, address, date of birth and other information that will allow us to identify you. You may also be asked to provide documentation and proof of identification.  
<sup>3</sup> The Fee Advantage Plan does not include ATM fees or any other fees described in the Cardholder Agreement ("Agreement"). Enrollment in this optional plan is not automatic. If you prefer, you may choose to pay individual purchase transaction fees instead of enrolling in the plan.  
<sup>4</sup> This benefit is not an extension of credit; it is a non-contractual courtesy. Approved purchase transactions may create up to a \$10 negative balance on the card. Cardholder is responsible for repayment of any negative balances. See Agreement for details.  
<sup>5</sup> Make up to \$300 in fee-free cash withdrawals per day using the ACE Elite card at any participating ACE Cash Express location; card must have been purchased at a participating ACE store or [acecashexpress.com](http://acecashexpress.com) and a direct deposit (no dollar minimum) made to the card within the immediately preceding 35 days is required. See store for details. Offer subject to change. This offer is sponsored by ACE Cash Express, Inc.  
<sup>6</sup> One (1) direct deposit (no dollar minimum) from a government benefits payment to an active ACE Elite card within the immediately preceding 35 days is required. This offer is sponsored by ACE Cash Express, Inc.  
ACE Elite Visa Prepaid Cards are issued by MetaBank™, member FDIC, and are administered by NetSpend, an Independent Sales Organization of MetaBank. Use of card subject to funds availability. Transaction fees, terms, and conditions apply. See Agreement for complete details. All trademarks and service marks belong to their respective owners.  
© 2011 NetSpend Corporation. NS130216GB

19. NetSpend makes similar claims in English and Spanish that NetSpend cards will be ready to use immediately and consumers will have immediate access to their funds. For example, the typical and illustrative advertisement below prominently touts “No waiting!” and “¡Sin esperas!”, as well as “Use it today!\*\*\*” and “¡Úsela hoy mismo!\*\*\*” The ad further emphasizes that consumers can “Use [their] card immediately” and “Use su tarjeta de inmediato”:

**HOW DO I GET STARTED?**  
**¿CÓMO PUEDO EMPEZAR?**

**IT'S EASY!**

1. Buy a card and load money on it with cash.
2. Activate your card and start using it immediately.\*\*
3. Keep track of your spending with your online account center at [www.netspend.com](http://www.netspend.com).
4. Add more money to your card—over and over again.

**¡ES FÁCIL!**

1. Compre una tarjeta y cárguela con dinero en efectivo.
2. Active su tarjeta y empiece a usarla de inmediato.\*\*
3. Lleve el control de sus gastos a través de su centro de cuentas por Internet en [www.netspend.com](http://www.netspend.com).
4. Agregue dinero a su tarjeta una y otra vez.

**¿Bancos?**  
**No gracias.**

**Banks?**  
**No thanks.**



**Tarjetas Prepagadas de NetSpend® H-E-B Visa®\*\***

**¡Sin esperas!**  
**¡Úsela hoy mismo!\*\*\***

**Una nueva forma de dinero.**  
**La mejor.™**

Para más detalles hable con un Representante del Centro de Negocios.





**NetSpend® H-E-B Visa® Prepaid Cards\***

**No waiting!**  
**Use it today!\*\*\***

**Money a new way.**  
**A better way.™**

Ask a Business Center Associate for more details.



\*NetSpend® H-E-B Visa® Prepaid Cards are issued by Inter National Bank, member FDIC, pursuant to a license from Visa U.S.A. Inc. NetSpend is an authorized Independent Sales Organization of Inter National Bank. Card use is subject to bank availability. Transaction fees, terms, and conditions apply. See Cardholder Agreement for complete details.

\*\*The Visa® DEBIT logo is a Federal law that requires all issuers to disclose, verify and make available information that identifies each person who opens an account. This type of disclosure may allow a third party to obtain additional information that will allow a third party to identify you, such as your date of birth and Social Security number. You may also be able to provide documentation and proof of identification.

\*\*\*While NetSpend does not charge for this service, you may be subject to text message fees accessed by your mobile phone service provider. Check with your provider for details.

\*\*\*\*NetSpend's Change Account is issued by Inter National Bank, member FDIC. Interest is calculated on the average daily balance of your Savings Account and paid quarterly. Annual Percentage Yield (APY) is accurate as of November 1, 2009. This is a promotional rate and is subject to change without notice. No minimum balance is necessary to open the account or obtain the APY. A limit may be placed on the maximum amount of funds you maintain in the account. The limit may be exceeded by interest accrued on the funds. The limit may be changed from time to time. Fees could reduce earnings on the account.

†††† Visa® Visa Signature™ policy covers U.S. issued cards only and does not apply to ATM transactions. ATM transactions not processed by Visa, or certain international card transactions. Cardholder must notify issuer promptly of any unauthorized use. Cardholder is responsible for additional details or visit [www.visa.com/identity](http://www.visa.com/identity). All trademarks and/or service marks are the property of their respective owners.

†† La Tarjeta Prepagada NetSpend® H-E-B Visa® es emitida por Inter National Bank, miembro del FDIC, conforme a la licencia de Visa U.S.A. Inc. NetSpend es una Organización de Ventas Independiente autorizada por Inter National Bank. El uso de la tarjeta está sujeto a la disponibilidad de fondos, a las tarifas y a las condiciones. Para detalles completos favor de leer el Acuerdo del Tarjetado. Este es un tipo de tarjeta prepagada. El interés se calcula sobre el promedio diario de su Cuenta de Ahorro y se paga trimestralmente. La Tasa de Rendimiento Anual (TREA) es precisa al 1 de noviembre de 2009. Esta es una tasa promocional y puede ser modificada sin previo aviso. No es necesario un saldo mínimo para abrir la cuenta o obtener un APY. Puede establecerse un límite sobre el monto máximo de fondos que se mantienen en la cuenta. El límite puede excederse debido a los intereses que acumula los fondos. El límite puede modificarse periódicamente. Los cargos o comisiones pueden reducir la ganancia de la cuenta.

††† La política de Visa Signature™ cubre tarjetas emitidas en los Estados Unidos y no cubre las transacciones realizadas en el extranjero. Las transacciones realizadas mediante ATM que no sean procesadas por Visa, ni a determinadas transacciones comerciales realizadas con tarjetas. El titular de la tarjeta debe notificar al emisor de la tarjeta de cualquier uso no autorizado. Para más información, consulte con el emisor o visite [www.visa.com/identity](http://www.visa.com/identity).

††††† Para más detalles hable con un representante del Centro de Negocios. Visite [www.netspend.com](http://www.netspend.com).

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### Simplify your life with a NetSpend® H-E-B Visa® Prepaid Card.

**Use your card immediately**  
Once you activate your temporary prepaid card, you can use it anywhere. Go shopping. Visit an ATM. Pay bills online or over the phone.

**Adding money to your card is easy**  
This card is reloadable! Bring your cash, paycheck, Social Security or any other payment to H-E-B to reload for free or to one of the more than 100,000 NetSpend Reload Network locations nationwide.

**FREE Direct Deposit**  
Sign up for FREE Direct Deposit and have all or a portion of your payroll or government benefits checks automatically loaded to your card. You'll get paid faster and save the check cashing fees, too!

**Transfer money between NetSpend cardholders**  
Easily transfer money online or with a text message\*\* to friends and family with NetSpend prepaid cards.

**Track your balance and spending 24/7**  
Sign up for FREE\*\* Anytime Alerts\*\* and get a text message or email after every deposit and purchase.

**Build your financial future**  
As a NetSpend cardholder, you can open an optional savings account that earns up to 5.00% APY†

**You're protected**  
With Visa's Zero Liability policy you're protected if your card is subject to fraudulent or unauthorized use.\*\*

### Simplifique su vida con una Tarjeta Prepagada NetSpend® H-E-B Visa®

**Use su tarjeta de inmediato**  
Una vez que haya activado su tarjeta prepagada temporal, usted podrá usarla en cualquier parte. Vaya de compras. Visite un Cajero Automático. Pague cuentas por Internet o por teléfono.

**Agregar dinero a su tarjeta es fácil**  
¡Esta tarjeta es recargable! Solo lleve su dinero en efectivo, cheque de nómina, Seguro Social o cualquier otro pago a cualquier H-E-B para recargar gratis o en cualquiera de los más de 100,000 centros de recarga NetSpend ubicados por todo EE. UU.

**Depósito Directo GRATIS**  
Regístrese en Depósito Directo GRATIS y cobre la totalidad o parte de su cheque de nómina o beneficios del Gobierno al momento que se cargan automáticamente en su tarjeta. Cobrará su salario más rápido y también ahorrará cargos por cambio de cheques!

**Transferencias dinero entre los titulares de tarjetas NetSpend**  
Transfiera de forma simple dinero en línea o por mensaje de texto\*\* a amigos y familiares con tarjetas prepagadas de NetSpend.

**Lleve el control de su saldo y gastos las 24 horas del día, los 7 días de la semana**  
Inscríbese en Anytime Alerts\*\* GRATIS\*\* y reciba un mensaje de texto o correo electrónico después de cada depósito y compra.

**Construya su futuro financiero**  
Como tarjetaahabiente de NetSpend, usted puede abrir una cuenta de ahorros opcional que actualmente ofrece hasta un 5.00% APY† (Porcentaje de Rendimiento Anual).†

**Está protegido**  
La política de Cero Responsabilidad de Visa lo protege en casos de fraude o uso no autorizado de su tarjeta.\*\*

**CHOOSE HOW YOU WANT TO USE YOUR NETSPEND CARD**

Fee Plan Options	Signature Purchase Transactions* (Monthly)	ATM Purchase Transactions* (Monthly)	ATM Cash Withdrawals* (Monthly)	
By Transaction	---	\$1.00 each	\$2.00 each	\$2.50 each
By Month	\$7.00/month	FREE all months	FREE all months	\$2.50 each
By Year	\$68.95/year	FREE all year	FREE all year	\$2.50 each

\* During checkout, select "NETSPEND" on the keypad to make a signature purchase, or select "NETSPEND" and enter your PIN to make a PIN purchase.  
\*\*HELPIA: To get cash back and avoid additional ATM fees, choose DEBIT when shopping at H-E-B. H-E-B.  
† APY (Annual Percentage Yield) is the interest rate on a savings account.  
† APY (Annual Percentage Yield) is the interest rate on a savings account.  
† APY (Annual Percentage Yield) is the interest rate on a savings account.

**ELIJA CÓMO QUIERE USAR SU TARJETA NETSPEND**

Opciones de cargos	Cargos basados en tiempo*	Cargos por actividad de compra mensual*	Tarifa de retiro de efectivo en cajeros*	
Por transacción	---	\$1.00 por transacción	\$2.00 por transacción	\$2.50 por transacción
Por mes	\$7.00 por mes	GRATIS todos los meses	GRATIS todos los meses	\$2.50 por transacción
Por año	\$68.95 por año	GRATIS todos los años	GRATIS todos los años	\$2.50 por transacción

\* Durante el pago, seleccione "NETSPEND" en el teclado para hacer una compra con firma, o seleccione "NETSPEND" y ingrese su PIN para hacer una compra con PIN.  
\*\* HELPIA: Para obtener efectivo y evitar cargos adicionales en cajeros, seleccione DÉBITO al hacer compras en H-E-B.  
† El TIR (Tasa de Rendimiento Anual) es la tasa de interés en una cuenta de ahorros.  
† El TIR (Tasa de Rendimiento Anual) es la tasa de interés en una cuenta de ahorros.  
† El TIR (Tasa de Rendimiento Anual) es la tasa de interés en una cuenta de ahorros.

**DIRECT DEPOSIT ENROLLMENT FORM**  
**FORMA PARA DEPÓSITO DIRECTO**

(This form serves as a voided check for purposes of direct deposit.)

**INSTRUCCIONES PARA DEPÓSITO DIRECTO**

1. Fill out the form.
2. Choose deposit amount.
3. Sign and date this form.
4. Give the form to your employer or check provider.

Elige el depósito que deseas depositar.  
 100% of check  
 % of check  
 \$ of check  
 Set amount \$\_\_\_\_\_

Nombre del titular: \_\_\_\_\_  
 Dirección: \_\_\_\_\_  
 Ciudad/Estado/Zip: \_\_\_\_\_  
 Teléfono: \_\_\_\_\_  
 Fecha: \_\_\_\_\_

20. In other advertisements such as NetSpend's homepage, NetSpend claims that it "guarantee[s] approval":

netSpend

[Prepaid Cards](#)
[Business Solutions](#)
[About NetSpend](#)
[Help & Support](#)

[Log In](#)
[Activate Card](#)

## Making Money Easier

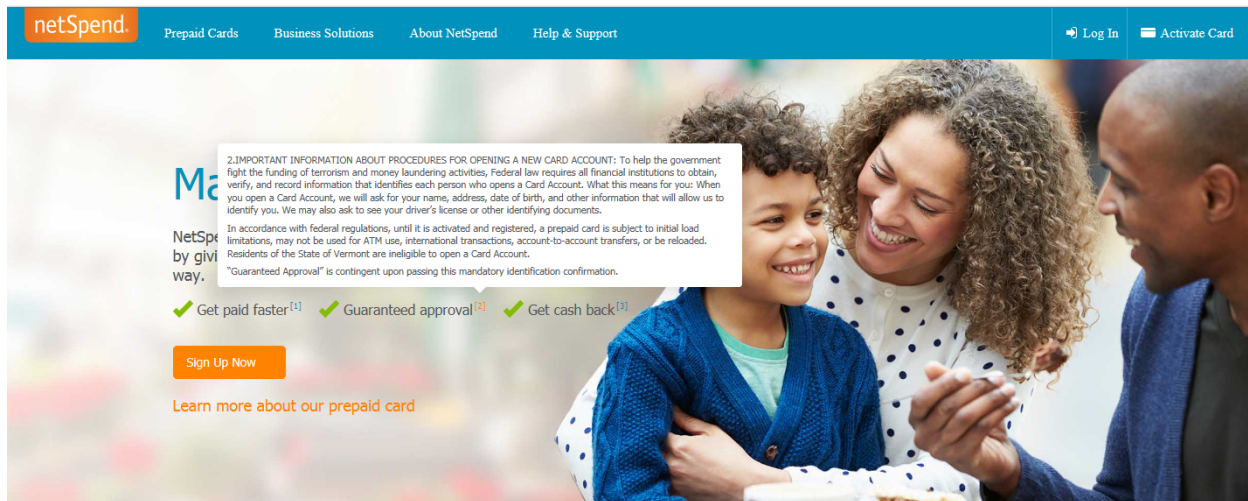
NetSpend® gives you choices when it comes to managing your financial life by giving you prepaid products that let you handle your money, your way.

✔ Get paid faster<sup>[1]</sup>
✔ Guaranteed approval<sup>[2]</sup>
✔ Get cash back<sup>[3]</sup>

Sign Up Now

[Learn more about our prepaid card](#)

21. If a consumer were to notice and click on the footnote in the above-referenced ad, the following text would appear:



22. NetSpend also makes representations about the speed with which it will address account errors and apply provisional credits for funds subject to such errors. Specifically, NetSpend represents in its card terms and conditions that consumers have a right to dispute account errors and that NetSpend will attempt to complete an investigation of the errors within ten business days “and will correct any error promptly.” If NetSpend cannot complete this investigation within ten business days, NetSpend states that it “will credit [the consumer’s] Card Account within ten (10) business days for the amount [the consumer] think[s] is in error” while continuing to investigate the errors, except that if the card account has been open for fewer

than thirty days, NetSpend will apply such a provisional credit within twenty business days.

23. NetSpend makes similar claims of immediate access to funds for cards branded as “Skylight” payroll cards. For example, the typical and illustrative ad reproduced below represents that Skylight cards are “**The fast, easy, and safe way to get paid,**” and that “**your money is secure and always available**” with a Skylight card.

The fast, easy, and safe way  
to get paid.

Introducing the Skylight® PayOptions™ Program.

You have a choice in how you get your pay. And with the Skylight ONE Visa® Debit Card, your money is secure and always available – without the cost and inconvenience of cashing traditional paper paychecks.

**Enroll today!**  
» [Click here to get started.](#)

There is no application or credit approval process for the Skylight PayOptions Program. However, to help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify and record information that identifies each person who opens an account. What this means for you, when you open an account, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents.

The Skylight ONE Visa Debit Card is issued under the same rules as a credit card. It is not subject to the Federal Reserve's new rules regarding cash advances. © 2010 NetScend, Inc.

skylight financial

## **NetSpend Often Fails to Provide Consumers with Promised Access to Funds**

24. Contrary to its promises, however, NetSpend has denied many consumers access to their money, sometimes for weeks. Many consumers have not been able to use their NetSpend cards immediately and have been subjected to delays in accessing their funds when attempting to activate their

cards, lift account blocks imposed by NetSpend, or access their payroll, government benefit, or other direct deposits. NetSpend often is slow to resolve account errors, and fails to provide or significantly delays providing provisional credits for account errors. These delays in access to funds are especially harmful to consumers who have made the NetSpend card their primary means of financial management, leaving them without alternative means of accessing funds.

### **NetSpend Denies or Delays Use of Cards and Access to Funds During the Activation Process**

25. NetSpend makes promises of immediate access and use but is unable to fulfill those promises in many instances. Consumers often face significant delays in attempting to activate NetSpend cards after loading funds on them, leaving consumers in financial limbo and without access to their money. Although consumers can often initially purchase and load funds on a NetSpend card at a retail location without trouble, for many consumers, the card is not ready to use immediately and access to the funds is not immediate. Indeed, NetSpend's claims are inconsistent with federal laws that apply to many payment card providers, requiring them to take steps before granting access to funds and approving cards. At a minimum, in all cases consumers must contact NetSpend and provide personal identification



information to activate the card and gain full access to their funds.

NetSpend's cardholder identification program requires consumers to identify themselves by providing their name; address; birthdate; and social security number, if they have one. In many cases, including for consumers without social security numbers, it requires consumers to also submit information such as a drivers' license, utility bill, or employer pay stub. Many consumers do not expect these requirements, especially given that at retail locations, NetSpend cards often appear alongside gift cards, that are ready to use upon purchase, and given that they are simply trying to access their own funds that they loaded onto NetSpend cards.

26. Additionally, in many cases, NetSpend has not activated consumers' accounts even though consumers have sent NetSpend the requested information. Instead, NetSpend has claimed it did not receive the documentation and has required that it be re-sent, in some cases, over and over again. In some other cases, consumers who have ordered NetSpend cards have not received them in the mail, and are not able to use them to access funds deposited into their accounts. In many instances, NetSpend blocks all use of consumers' cards until they are activated, completely cutting off consumers' access to their funds. In other instances, NetSpend blocks

certain features, such as ATM withdrawals, account-to-account transfers, or international transactions, severely restricting access to funds.

27. Consumers experiencing these card activation issues have not received immediate access. For example, in [REDACTED] cases from 2010 through April 2014, NetSpend failed to activate consumers' accounts for longer than a day, or to activate them at all, after consumers contacted NetSpend to attempt to activate their accounts. In [REDACTED] [REDACTED] cases, NetSpend failed to activate accounts for weeks after consumers requested activation. Many such consumers found themselves without access to hundreds or thousands of dollars while trying to satisfy NetSpend's requirements to activate their NetSpend cards.

#### **NetSpend Denies or Delays Access to Funds by Blocking Accounts**

28. In numerous instances, even after consumers initially gain access to their funds, NetSpend has interrupted access by imposing blocks on card accounts that persist even after consumers have contacted NetSpend to regain access to their funds. In many cases, consumers have complained that they were unable to access any of their funds on the cards for substantial periods of time, up to weeks or even months after consumers contacted NetSpend to resolve the blocks. From 2010 through April 2014, NetSpend blocked [REDACTED] accounts for longer than a day for common

types of account blocks. In [REDACTED] cases, such blocks have lasted for more than a month.

29. Among other things, NetSpend's poor customer service has made it difficult for consumers to resolve these account blocks. Numerous consumers have complained of extended hold times in excess of an hour when they call NetSpend's customer service representatives; difficulty in communicating with representatives because of poor training or proficiency in the consumer's language; and being made to hold repeatedly while being transferred from representative to representative, then having to repeat their entire story again to each new representative. In many cases, consumers have had to call NetSpend's customer service representatives multiple times and send documentation repeatedly (such as identification) to resolve account blocks.

30. In [REDACTED] cases, NetSpend has failed to provide, or failed to timely provide, a provisional credit to consumers who submitted a notice of dispute in accordance with NetSpend's card terms and conditions. Consumers thus have been deprived of access to properly disputed funds, despite NetSpend's promise to provide access to such funds.

31. In other cases, consumers have been unable to resolve account blocks despite repeatedly contacting NetSpend directly, and have only

regained access to their accounts after filing Better Business Bureau (“BBB”) complaints.

32. Consumers still face difficulties even when NetSpend finally agrees to restore access to funds. If a consumer wishes to access the funds by obtaining a replacement NetSpend card or closing the account and receiving a check, NetSpend requires the consumer to wait 20 business days or bear the cost of purchasing a new NetSpend card at a retail store and then electronically transfer the funds to the new card. Moreover, in numerous instances when consumers have attempted to obtain a replacement card or check, they have been delayed or lost; and consumers face the same difficulties as described above in working to track down the funds. In some instances, consumers who purchase a new NetSpend card at a retail store also have experienced the problems described above in activating the card.

33. While consumers’ accounts are blocked, NetSpend often has continued to charge account usage fees ranging from \$5 to \$9.95 per month, even if consumers cannot use their cards. In cases where consumers buy new NetSpend cards to transfer money from a blocked account, NetSpend often has not refunded the purchase price of the new card, which is typically \$4.95. NetSpend also often has charged consumers an additional \$4.95 fee to transfer money into the new account.

## **NetSpend Delays Access to Direct Deposits**

34. In many instances, NetSpend has not provided immediate access to payroll, government benefits, and other direct deposits, resulting in consumers not having access to these deposited funds. Indeed, from 2010 to April 2014, NetSpend blocked access to direct deposits in [REDACTED] instances for longer than a day, and in [REDACTED] instances for at least fifteen days. Days or weeks of delayed access to funds can cause significant financial hardship to consumers, including overdue bills and other injury, especially if consumers have used NetSpend cards as their primary source of funds. NetSpend's delays are often exacerbated by its slow resolution process. In numerous instances, consumers have called NetSpend multiple times over a period of weeks or months to prod it to locate missing deposits. In some cases, NetSpend has only located the funds after consumers submitted Better Business Bureau complaints. For consumers receiving direct deposit of their paychecks and government benefits, these funds may be their only source of income.

35. These delays occur despite NetSpend's promise that consumers who use their cards will experience "no waiting."

## **NetSpend's Approval Is Contingent, Not Guaranteed**

36. Despite NetSpend's claim of "Guaranteed Approval," NetSpend's approval is actually contingent upon consumers meeting unexpected requirements. As discussed above, NetSpend's cardholder identification program requires consumers to provide their social security number, if they have one, and other information; in many cases, it requires consumers to also submit information such as a drivers' license, utility bill, or employer pay stub. Additionally, in many cases, NetSpend has not approved consumers' accounts, including when consumers have sent NetSpend the requested information, and the consumers have never gotten back the money they placed on NetSpend cards.

## **NetSpend Often Fails to Provide Provisional Credits for Account Errors As Promised**

37. NetSpend claims that while investigating account errors asserted by consumers it will provide provisional credits within ten business days if the card account has been open thirty days or longer, and within twenty business days if the card has been open less than thirty days.

38. NetSpend, however, often fails to provide timely provisional credits to consumers while investigating account errors. These account errors include, among other things, disputed or unauthorized transactions,

and misplaced direct deposits of payroll, government benefits, and other funds. As set forth above, in [REDACTED] cases, NetSpend has failed to timely provide provisional credits as promised in the card terms and conditions, even when consumers have properly disputed the underlying transaction.

39. In numerous other instances, NetSpend has failed to apply provisional credits even after it has informed consumers that the credits would be applied. In many such cases, NetSpend has sent consumers a letter or email claiming to have credited their account, although no such credit, or only a partial credit, has been applied. In some cases, even if NetSpend has issued provisional credits, it has issued the credits to blocked accounts. Consumers often must repeatedly contact NetSpend to obtain access to the credited funds.

### **VIOLATIONS OF THE FTC ACT**

40. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits “unfair or deceptive acts or practices in or affecting commerce.”

41. Misrepresentations or deceptive omissions of material fact constitute deceptive acts or practices prohibited by Section 5(a) of the FTC Act.

## **Count I**

### **Deceptive Representations that NetSpend Cards Are Ready to Use Immediately and Consumers Will Have Immediate Access to Funds**

42. In numerous instances in connection with the advertising, marketing, promotion, offering for sale, or sale of NetSpend cards, NetSpend has represented, directly or indirectly, expressly or by implication, that NetSpend cards will be ready to use immediately and will provide consumers with immediate, instant, same-day access to their funds.

43. In truth and in fact, in numerous instances, NetSpend cards have not been ready to use immediately and have not provided consumers with immediate, instant, same-day access to their funds.

44. Therefore, the making of the representations set forth in Paragraph 42 of this Complaint constitutes a deceptive act or practice, in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

## **Count II**

### **Deceptive Representations of Guaranteed Approval**

45. In numerous instances in connection with the advertising, marketing, promotion, offering for sale, or sale of NetSpend cards, NetSpend



has represented, directly or indirectly, expressly or by implication, that consumers are “guaranteed approval” for a NetSpend card.

46. In truth and in fact, consumers are not guaranteed approval for a NetSpend card.

47. Therefore, the making of the representations set forth in Paragraph 45 of this Complaint constitutes a deceptive act or practice, in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

### **Count III**

#### **Deceptive Representations that NetSpend Will Provide Provisional Credits for Account Errors**

48. In numerous instances in connection with the advertising, marketing, promotion, offering for sale, or sale of NetSpend cards, NetSpend has represented, directly or indirectly, expressly or by implication, that it will provide provisional credits to consumers’ NetSpend accounts for the full amount of account errors claimed by consumers within a specific time period.

49. In truth and in fact, in numerous instances, NetSpend has not provided provisional credits to consumers’ NetSpend accounts for the full amount of account errors claimed by consumers within the promised time period, or at all.

50. Therefore, the making of the representations as set forth in Paragraph 48 of this Complaint constitutes a deceptive act or practice, in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

### **CONSUMER INJURY**

51. Consumers have suffered and will continue to suffer substantial injury as a result of NetSpend's violations of the FTC Act. In addition, NetSpend has been unjustly enriched as a result of its unlawful acts or practices. Absent injunctive relief by this Court, NetSpend is likely to continue to injure consumers, reap unjust enrichment, and harm the public interest.

### **THIS COURT'S POWER TO GRANT RELIEF**

52. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to grant injunctive and such other relief as the Court may deem appropriate to halt and redress violations of any provision of law enforced by the FTC. The Court, in the exercise of its equitable jurisdiction, may award ancillary relief, including rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies, to prevent and remedy any violation of any provision of law enforced by the FTC.

## PRAYER FOR RELIEF

Wherefore, Plaintiff FTC, pursuant to Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), and the Court's own equitable powers, requests that the Court:

A. Award Plaintiff such preliminary injunctive and ancillary relief as may be necessary to avert the likelihood of consumer injury during the pendency of this action and to preserve the possibility of effective final relief, including but not limited to, a temporary and preliminary injunction, an evidence preservation order, and expedited discovery;

B. Enter a permanent injunction to prevent future violations of the FTC Act by NetSpend;

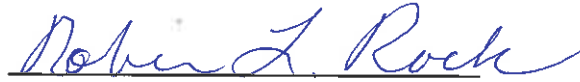
C. Award such relief as the Court finds necessary to redress injury to consumers resulting from NetSpend's violations of the FTC Act, including but not limited to, rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies; and

D. Award Plaintiff the costs of bringing this action, as well as such other and additional relief as the Court may determine to be just and proper.

Respectfully submitted,

David C. Shonka  
Acting General Counsel

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