

WASHINGTON BUSINESS JOURNAL



FASTEST GROWING COMPANIES

THE LIST



FASTEST-GROWING COMPANIES

	Name/Prior/URL	Address/Phone	Average percent change	Revenue 2014	Revenue 2013	Revenue 2012	Total employees	Industry	Top local executive
1	Greensmith Energy Management Systems Inc. greensmithenergy.com	7524 Standish Pl., #130 Rockville, MD 20855 888-882-7430	195.93%	\$16.74 million	\$4.6 million	\$2.02 million	76	Energy storage systems integration and software controls	John Jung, CEO
2	ITility LLC itility.com	200 Fairbrook Dr., #203 Herndon, VA 20170 703-378-2916	168.76%	\$22.82 million	\$15.03 million	\$3.9 million	148	Government contracting, technology and professional services	Pete Sload, President/CEO pete.sload@itility.com
3	The RSR Co. rsr.com	12950 Worldgate Dr., #150 Herndon, VA 20170 703-662-3540	160.3%	\$13.24 million	\$6.73 million	\$2.08 million	60	Business, management and technology services for agencies in the foreign affairs community	Steven Flannery, CEO steve.flannery@rsr.com Robert Metz, President robert.metz@rsr.com
4	Intrexon Corp. (NYSE: XON) dna.com	20374 Seneca Meadows Pkwy. Germantown, MD 20876 301-556-9900	137.62%	\$71.93 million	\$23.76 million	\$13.77 million	480	Biotechnology	Randal Kirk, Chairman/CEO
5	Moseley Construction Group Inc. moseleyconstructiongroup.com	13849 Park Center Rd., Suite A Herndon, VA 20171 703-870-7992	130.54%	\$22.7 million	\$10.87 million	\$4.31 million	27	General contractor/construction	Johnny Moseley, President jmoseley@moseleyconstructiongroup.com
6	PotomacWave Consulting potomacwave.com	107 S. West St., #770 Alexandria, VA 22314 703-623-5144	125.68%	\$29.16 million	\$23.52 million	\$7.19 million	109	Professional services consulting	Emma Sopko, President
7	Neighborhood Development Co. LLC neighborhooddevelopment.com	3232 Georgia Ave. NW, #100 Washington, DC 20010 202-722-6002	103.98%	\$11.13 million	\$4.35 million	\$2.86 million	16	Residential real estate developer	Adrian Washington, CEO
8	Dovel Technologies doveltch.com	7901 Jones Branch Dr., #600 McLean, VA 22102 703-288-5300	101.91%	\$50.51 million	\$17.38 million	\$15.36 million	220	Federal IT services	Paul Leslie, CEO
9	MicroSystems Automation Group msag.net	2785 Hartland Rd. Falls Church, VA 22043 703-538-0807	101.06%	\$22.12 million	\$16.52 million	\$6.16 million	141	Professional services for the federal government	Robert Reznikoff, CEO Jim Reznikoff, EVP jreznikoff@msag.net
10	Strategic Operational Solutions Inc. stopso.com	8391 Old Courthouse Rd., #300 Vienna, VA 22182 703-942-8590	87.34%	\$29.89 million	\$15.56 million	\$8.52 million	254	Government contracting, technology	Min Chong, President/CEO
11	Emagine IT Inc. eit2.com	3040 Williams Dr., #400 Fairfax, VA 22031 202-587-5607	84.45%	\$36.91 million	\$26.77 million	\$11.59 million	131	Management consulting, information technology	Aamir Saleem, President aamir.saleem@eit2.com Song Pak, COO song.pak@eit2.com
12	hCentive Inc. hcentive.com	12355 Sunrise Valley Dr., #400 Reston, VA 20191 800-984-7952	77.51%	\$35.57 million	\$26.49 million	\$12 million	682	Software for the health insurance industry	Sanjay Singh, CEO Manoj Agarwala, President/COO Tarun Upadhyay, CTO
13	BITS Inc. thebitsgroup.com	3110 Fairview Park Dr., #250 Falls Church, VA 22042 703-822-0970	75.97%	\$20.16 million	\$11.34 million	\$6.51 million	85	IT, government contractor	Dan McQuay, Founder/CEO dmcquay@thebitsgroup.com Gary Ricketts, President/COO gricketts@thebitsgroup.com
14	Three Wire Systems LLC threewiresys.com	3130 Fairview Park Dr., #425 Falls Church, VA 22042 703-776-9731	74.64%	\$120.58 million	\$62.55 million	\$39.97 million	91	Information technology and engineering	Dan Frank, CEO dfrank@threewiresys.com
15	MindPoint Group mindpointgroup.com	7800 Rose Garden Ln. Springfield, VA 22153 703-636-2033	67.52%	\$11.34 million	\$8.55 million	\$4.22 million	44	Cybersecurity, IT security, InfoSec	Patti Chanthaphone, President
16	Veracity Engineering veracity-eng.com	425 3rd St. SW, #600 Washington, DC 20024 202-488-0975	65.98%	\$33.38 million	\$21.7 million	\$12.18 million	130	Government services: aviation	Hai Tran, President/CEO
17	Buchanan & Edwards buchanan-edwards.com	1700 N. Moore St., #2110 Arlington, VA 22209 703-535-5511	65.07%	\$68.86 million	\$32.26 million	\$27.65 million	250	IT, government contracting	Amy Bleken, CEO
18	CrossCountry Consulting crosscountry-consulting.com	1650 Tysons Blvd., #720 McLean, VA 22102 866-945-4462	63.84%	\$34.9 million	\$19.6 million	\$13.1 million	184	Financial consulting	Erik Linn David Kay, Managing partners
19	BayFirst Solutions LLC bayfirst.com	6856 Eastern Ave. NW, #100 Washington, DC 20012 202-541-1010	63.17%	\$31.07 million	\$14.88 million	\$12.66 million	141	Government professional consulting services	Kevin Gooch, CEO kevin.gooch@bayfirst.com
20	Defense Point Security LLC defensepointsecurity.com	44 Canal Center Plz., #305 Alexandria, VA 22314 703-436-9115	61.34%	\$11.56 million	\$6.43 million	\$4.5 million	102	Cybersecurity	George McKenzie, CEO

¹ The List ranking comes from averaging the percent change in revenue from 2012 to 2013 and the percent change from 2013 to 2014. Companies must be headquartered in the Washington area, have no parent company and have generated at least \$2 million in revenue in 2012 and \$10 million in 2014 to qualify for the List.

WASHINGTON
BUSINESS JOURNAL

T H E L I S T

TOP 25

MINORITY-OWNED
BUSINESSES

RANKED BY 2014 TOTAL REVENUE

WINNER

GLOBAL ENGINEERING SOLUTIONS

2015